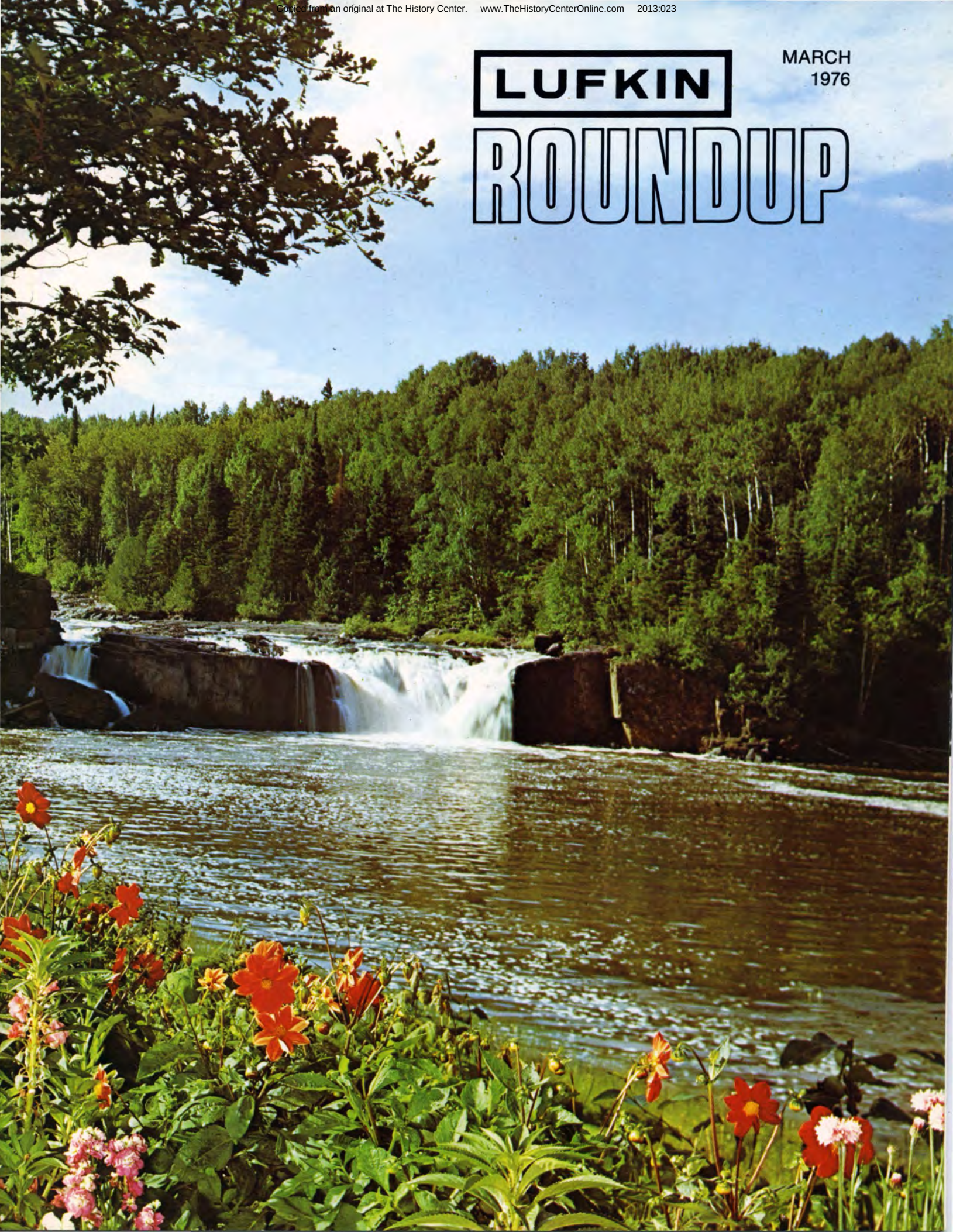


LUFKIN

MARCH
1976

ROUNDUP



from The President's Desk...



FELLOW EMPLOYEES:

This summer millions of Americans will travel to all parts of the United States to see more of their country during this Bicentennial year.

Many will discover America really for the first time, and will find that it is not only the physical aspects of the country—the towers of New York, the gorges of the Grand Canyon, or the oil wells of Texas—that stand out strongest in America, but it is her people.

Although I have vacationed in many parts of the world for several years, it was only last year that I really discovered America for the first time. During my travels, as president of the American Gear Manufacturers Association, and visits to our sales offices with customers I found that it is our people that really make our country.

I am convinced that had our forefathers landed on a continent different from the one we know today as North America, with their dreams and plans, an America would have been established there.

Charles Kettering, the great American thinker and inventor at General Motors, once stated that “You can take away all of the people’s money and reduce all of the American industry to ashes, but they

will restore it to an even greater level within a generation.”

Thus our country’s strength does not lie entirely in her buildings, her landscapes, or her industries, but it is in the hearts and minds of her people.

The privilege to think and dream has been given to all men, but only in a country such as America has the right to pursue those dreams been given.

If only we can continue to keep the American dream alive in our hearts and minds, then we need have no fear of Communism or a dictator. If we do not, our eventual destruction can come from our own apathy.

Many other countries, such as England and France, feel that America is becoming too engrossed in our Bicentennial and are allowing the Russians to get ahead of us in other pressing world affairs. We disagree, for the Bicentennial celebration has done more to unite our people to the patriotic cause of Americanism than anything that has happened within the last century.

We must always take time to pause and recognize our great heritage. This is the least we can do in exchange for her gift of freedom.

R. L. Poland

Retirees Receive Pension Increases

"I planned for my retirement," said Tom Duke, who retired from LUFKIN in 1964; "but you can only plan so much. I can't say how much I appreciate the company thinking of us."

Tom is one of 282 LUFKIN retirees who saw an increase in his retirement income the first of last month. The Board of Directors reviewed the retirement benefits and decided to upgrade benefits that were below \$100 per month.

The increases were determined upon the following conditions:

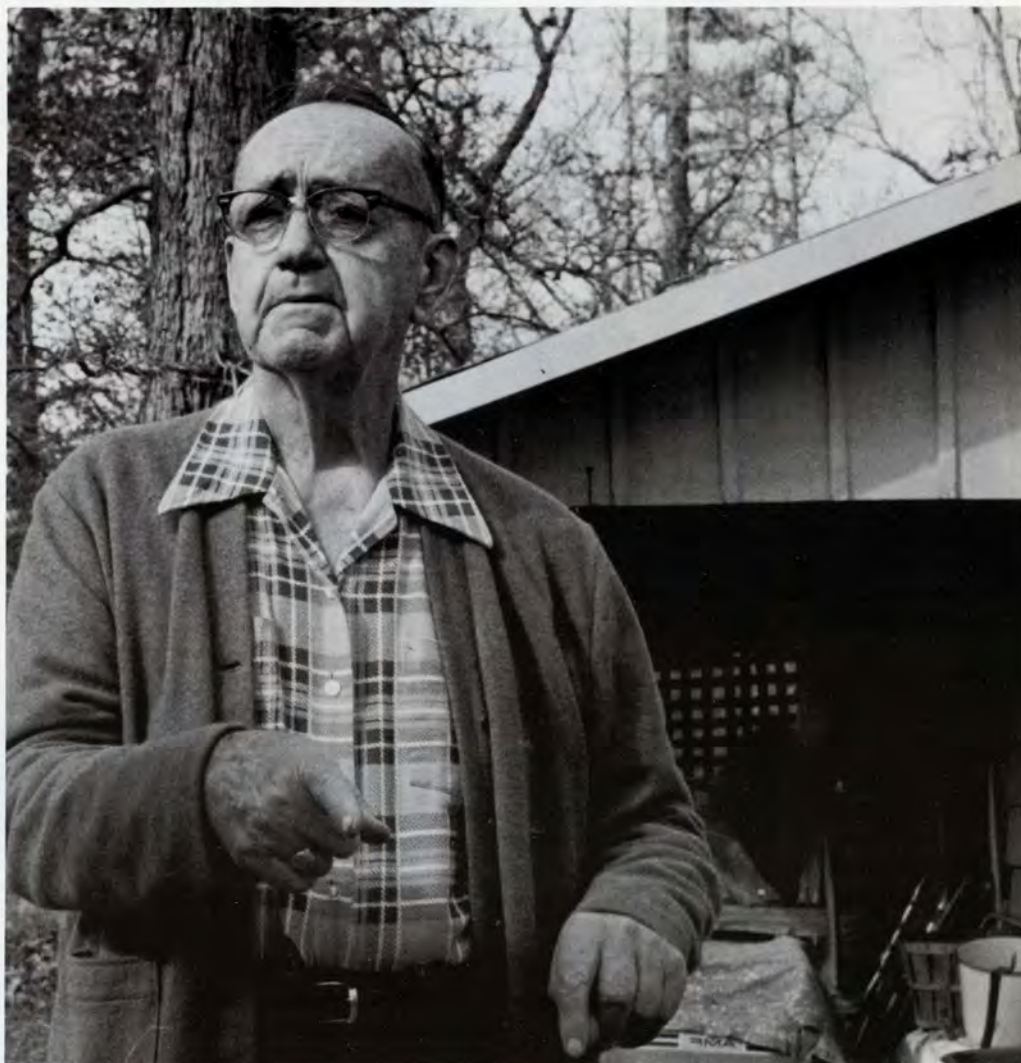
- If a retiree had more than 15 years of service at his retirement date and was age 65, his benefit was increased to \$100 per month.

- If a retiree had retired as the result of a disability and had more than 15 years of service, he, too, had his benefit increased to \$100.

- If the retiree had less than 15 years, his benefit was reduced proportionally from the \$100.

- If the retiree had chosen early retirement or a guaranteed number of years benefit, or both, the \$100 per month benefit was reduced according to factors customarily used in a benefit calculation.

"I'm glad," said Johnny Long, personnel director, "the Board of Directors and top management are not unmindful of programs which affect not only current employees but those that formerly have contributed materially to the success of this company."



Tom Duke, LUFKIN retiree, showed Bill Trout, vice president, how he has enjoyed an active retirement using his wood lathe to create woodcraft such as tables, goblets, and candlestick holders

Art for Oil's Sake

Stepping out in the zaniest and latest fashion style for "with it" oil equipment is the LUFKIN pumping unit.

A way out trend to glamorize oil fields has pumping units blushing with color that flaunt madcap and far out designs.

One such oil field is located in Coalinga, a town in Central California. Locals call the oil field an "Iron Zoo" since 46 pumping units have been transformed into an animated menagerie.

Each oil pump is decorated in a different design: a cowboy riding a horse, a green-eyed, red-nosed skunk complete with white stripe.

The slowest pump in the field,

quite naturally, is a turtle. One LUFKIN pumping unit has Woodstock perched on Snoopy's back and Snoopy has a baseball in his hand ready to toss.

Responsible for the paint job in Coalinga is Jean Dakessian, a 39-year old artist. Each oil pump took her roughly a day to decorate. She received no compensation for the effort. The paint was furnished by Standard and Shell oil companies.

The oil companies, at Jean's suggestion, sponsored a contest with a \$100 first prize and \$50 second and third prizes for additional ideas for the "Iron Zoo."

Ten entries were accepted for painting by amateur artists, making

a total of 56 decorated pumps in the "Iron Zoo," lighting both sides of Highway 198 north of Coalinga.

But Coalinga is not the only place that has decided to enhance the pumping unit form. Fred Griffin, vice president of engineering, snapped a picture of a decorated LUFKIN pumping unit located in the Long Beach area of California.

What seems a fad may become a strong aesthetic drive to turn pumping units into a surrealistic or impressionistic display of art. The future may show oil fields gushing with art.



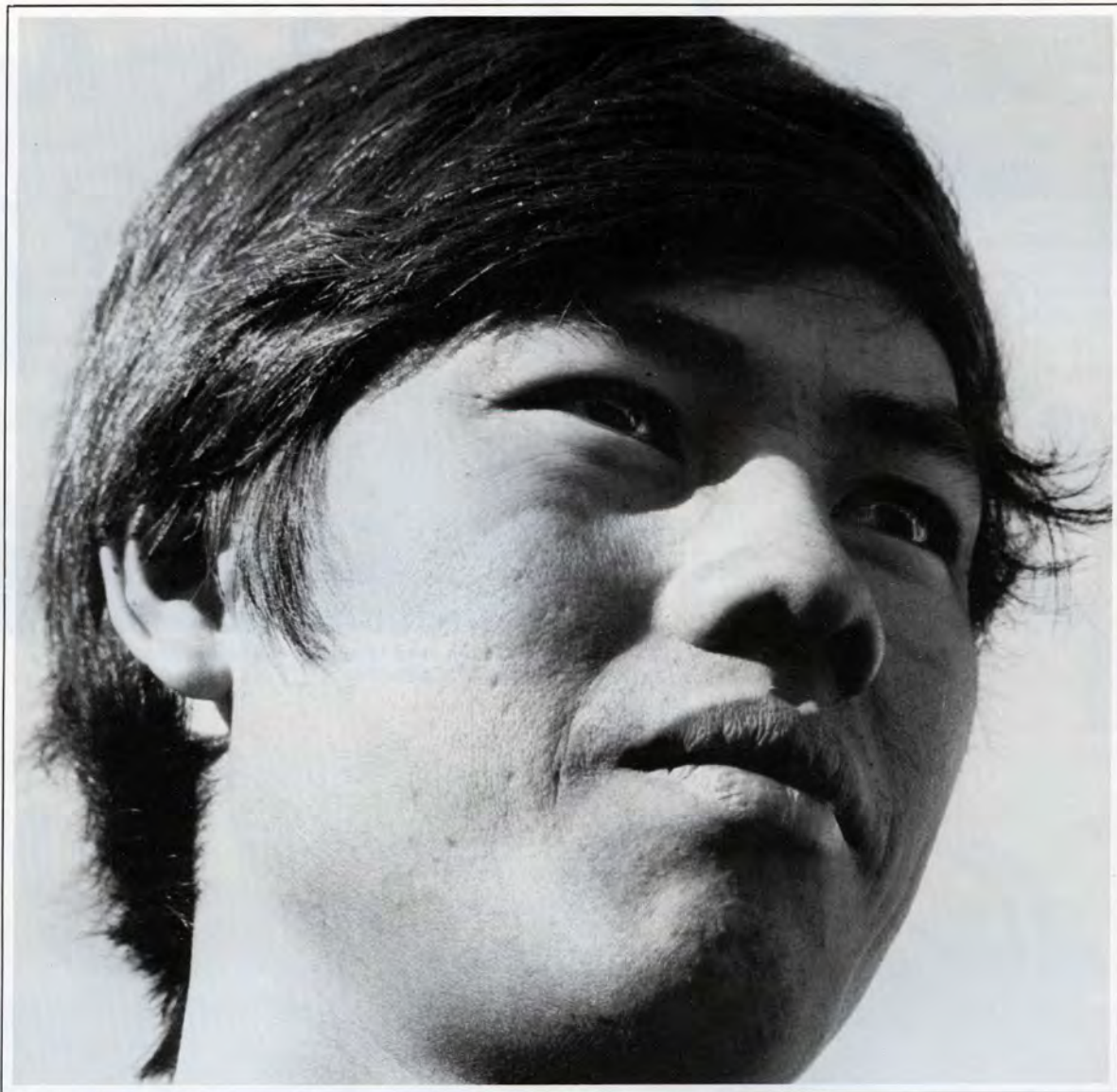
The smiling machinery is a LUFKIN pumping unit that has Woodstock perched on Snoopy's back. This unit is also in the oil field near Coalinga (LOS ANGELES TIMES photo)



Shrubs surround this decorated LUFKIN unit located in the Long Beach area of California



The LUFKIN pumping unit, the clown, and other units show the variety of designs found in the oil field menagerie near Coalinga, California (LOS ANGELES TIMES photos)



VIETEXAN

Lufkin Industries and the city of Lufkin have always been representative of the American way of life. Both have followed the ideals of free enterprise, the opportunity to advance, freedom of choice, and the many ways of our complex and diversified society.

In recent months, the city of Lufkin has continued to carry through American ideals by serving as a small unit of the great melting pot of all peoples.

Several Vietnamese families, made refugees from their own country when South Vietnam surrendered in 1975, have been spon-

sored by Lufkin residents and now reside in the city.

Early in January, Lufkin Industries opened its doors to our country's recent group of immigrants, and hired two members of the Tran Van Cuong Vietnamese refugee family. LUFKIN thus gained two hard working employees as well as helping to absorb our nation's new population from Vietnam.

Tran Van Dang, a young Vietnamese refugee with some American background through six years of service with the South Vietnamese army, was the first member of the family to be employed by

LUFKIN.

Dang is employed as a laborer on the assembly floor. Tom Treadwell is his foreman. During an interview, Dang explained some of the differences in customs between Americans and Vietnamese.

For example, the Vietnamese write a man's last or family name first. Dang's family name is Tran. All Vietnamese have either Van, for males, or Thi, for females, as a middle name. The given name, Dang in this case, doesn't come first but last. Thus the name, Tran Van Dang.



A Place To Live

A Job To Live By



It is also the custom for the wife not to take her husband's family name. Dang's wife Suoi, retains her family name, Nguyen. Thus her name is Nguyen Thi Suoi. However, Vietnam has only a few family names and Tran happens to be the family name of many Vietnamese.

Dang's mother is Tran Thi Cuong, and his father is Tran Van Cuong. They were no relation before marriage, but both were from Tran families. Both of their given names are Cuong, but in Vietnamese, they are pronounced differently.

Another problem most Vietnamese face in America is, of course, the language barrier. It posed somewhat of a problem during the interview, but once the young man grasped the meaning of a question, his replies always were quick and enthusiastic.

His eyes opened wide and a serious look came to his face when he expressed his feelings about his new country. "I am very happy in America," he said, "I very like American country."

When asked how he liked his new job, Dang replied enthusiastically, "I very like job." He emphasized his answer by vigorously nodding his head.

Once the interview started, Dang's enthusiasm and excitement could hardly be dampened. Several times it was necessary to ask him to repeat answers, as he seems to understand English better than he speaks it.

When the communication lines broke down however, Dang was not daunted. He picked up a pencil and wrote his answers. The Vietnamese language is written in the same letters we use with some exceptions.

They do not recognize the letters "F", "J", "W", or "Z". Their alphabet adds one letter we do not have, and has seven different accent marks which give letters different sounds.

So when writing English, Dang has little problem except when one of the unfamiliar letters appears. For instance, fish is a difficult word for him to understand because "F" has no sound in Vietnamese.

Dang and his family have shown they will overcome these problems in time, however, and they observe carefully when someone speaks to them, always giving their full attention to the discussion.

When Dang discussed the com-

munity and the people he has met, a big smile came to his face and he was eager to tell of his new friendships and his Lufkin welcome. Occasionally his speech faltered while he tried to find the right words to express his feelings.

He repeated several times that he had found the people of the community "very good, very very good to me and my family."

Dang pointed out that his father is employed now by LUFKIN and works on the assembly floor also. He expressed several times his gratefulness to LUFKIN for hiring both him and his father.

He made it clear that even though life in America has been easy, so far, for him and his family, they do not intend to live entirely on people's kindness. Now that they have a home and a chance to start over again, they want to make it on their own.

Adapting to America and our way of life is not proving too difficult for Dang and his family. Dang seems to be familiar with many of our customs and habits through his military contact with Americans.

As might be expected, he is quite familiar with Coca Cola, cigarettes,

Continued on next page



The Tran Van Cuong family. Seated on coach, l-r: Thom, Dai (in lap), Huong, Suoi, Mrs. Cuong, Mr. Cuong, Dang. Seated on floor, l-r; Can, Hong, Thuy, Vu, and Tho

..... continued

and TV. In their new home, the children and adults gather around the TV set to watch such favorites as Bonanza. Bonanza was a favorite show in Vietnam and was broadcast in English with Vietnamese subtitles.

Dang obviously was happy to have a radio and television, and he talked of plans to buy a car someday. Then the conversation changed to a more serious subject—the war.

His intense dislike for the Viet Cong was reflected in his face and voice as he recalled his experiences. He motioned vigorously as if he were holding a gun when he spoke of the times he had fought with the “Cong.” He said he had jumped many times as a paratrooper and had been in many battles with the “Cong.”

As he told of one narrow escape, he used a pencil to sketch out the story on a piece of notebook paper. He drew a picture of a mountain and put four small circles at the foot of the mountain. These circles, he said, represented himself and three of his friends.

Next he made a line of marks on the side of the mountain and indicated these were the Viet Cong coming down the mountain. He and his friends opened fire on the Viet Cong, but there were too many of the enemy, and two of his friends were killed.

He, and the other friend sought to escape in different directions but his friend was captured. Dang was wounded.

Dang told how a bullet passed through his shirt below his arm, and another struck him near the ankle.

He drew a picture of a tree, and using his hands to motion, he lowered his voice and told how he had crawled under the tree and hidden.

Finally, the “Cong” stopped their search for him, and he radioed for help. He was rescued by helicopter and taken to a hospital. He motioned up toward heaven and said the Lord was looking over him or he wouldn’t be here today.

Dang said he misses Vietnam as anyone would miss his homeland. Yet he added that he is happy to be in America and at last away from the war that has torn his country since before he was born.



Dang and his father bike to and from work each day

Lufkin sponsors for the Tran family are the members of St. Patrick’s Catholic Church. Two active members of the sponsoring church are also LUFKIN employees.

Jimmy Lamont, traffic, and John O’Conner, tool room, 3rd shift, serve as sponsors for the 12-member family. Jimmy and John have

adopted and been adopted by the Vietnamese. When Dang refers to either of the men, he affectionately says, “this, too, is my brother.”

The 12 members of the family are Dang’s father and mother, himself and his wife, their son and daughter, plus Dang’s four sisters and two brothers.

He explained that it is common for a son to remain with his father and mother after marriage, and this is referred to by Americans as the “extended family.”

He said his father remains the head of the household, but here in America Dang has assumed that role since he is the only member who can actively speak and understand English. However, he smiled and nodded his head as he added that when his father learns English, he will resume his role as “Number One” in the family. He laughed and said he would drop back to “Number Two”, but maybe it would be more like “Number Two and a Half.”

The entire family did not leave Vietnam together. Dang’s father, mother, brothers and sisters left the country on an American ship, but there was no room for Dang and his family. So Dang took his family out of Vietnam on a smaller boat April 29, 1975.

He arrived in Guam May 7, 1975. He had no way of knowing if he would ever see the rest of his family again. However, fortune and the Lord looked after the family, Dang said, and he found them in Guam.

Reunited, his family flew into Fort



Mr. Cuong pours tea for his guests while Dang and his brother Dai engage in conversation

Chaffee, Arkansas. Several months later their resettlement continued and they were moved to Beaumont.

On December 10, 1975, several members of St. Patrick's Catholic Church drove to Beaumont and brought the family to their new home in Lufkin.

The Tran family's new home is located at the corner of Pershing and Bynum streets, near the LUFKIN plant. The house was donated by a member of the Parish Council at St. Patrick's, and in a week's

workers. When he saw how hard the four worked and the good job they did, Ghent said he decided maybe LUFKIN could use the men as employees.

He first talked to Frank Stevenson, vice president of the machine shop, and they discussed the Vietnamese as possible employees. They next contacted Johnny Long, personnel director, and Dang was hired.

As Dang was generally accepted at work on the assembly floor, it

Another work friend whom Dang fondly mentioned is Voy Price McNaughten, or "Mac" as Dang calls him.

"I think he's a dandy," Mac said of Dang. "He is cooperative and eager to learn and he learns fast." Mac said he has visited Dang's family and he admitted that he found the Vietnamese to be "different from what I thought they'd be. They're real pleasant people to be around," he said.

The jobs LUFKIN offered Dang and his father have provided the stepping stone the men needed to get their families started in America.

Neither man would have taken his family to a far and different land had they not been forced to do so. Now that they are here, both intend to do all they can to take their own individual places in society as independent, productive, and contributing citizens.

They have run from their home to the only haven open to them. Now they seek only to blend in, and in time, become Americans in a land from which none of us will ever have to run if we remain true to the ideals which make this a country for all people.

—Kathy Love



The Tran family prepared a Vietnamese meal when members of the Roundup staff visited their home. A noodle dish, Vietnamese bread, a variety of meats, and, of course, plenty of rice, made up a truly delightful meal

time, was made ready for its new residents.

The Knights of Columbus were responsible for much of the rebuilding of the old house. They took care of paneling, painting, carpeting, and laying linoleum. Appliances and furniture came from throughout the community.

According to Jimmy Lamont, when the family arrived December 10, "there were linens in the closets, food in the pantry, a Christmas tree and decorations, and a table laden with food."

Dang and his family adjusted quickly to their new home, and soon their interests turned to jobs and earning their own way.

Ghent Smelley, general foreman, machine shop, 1st shift, said he found out about the family through his wife's garden club. The club was arranging for Dang and his father and two sisters to rake yards.

Ghent said he has a large yard and it needed raking. He hired the

was decided that his father also would be offered employment.

Tom Treadwell, foreman, assembly floor, praised the work Dang and his father are doing, saying they work just as hard as other employees.

The only problem Tom mentioned was the communication barrier. "He may have a problem following us, but that will take time," Tom said. "We have more of a problem understanding him than he has understanding us right now."

Phillip Medley, assembly floor, 1st shift, a friend who has brought Dang to work occasionally, said he felt Dang "understands English better than he speaks it."

He told how he had seen his new friend riding to work on a bike "back when the weather was so cold, and since I passed by his house on my way to work anyway, I offered him a ride." In this way, Phillip and Dang became friends, but Dang and his father still ride to work on their bike when the weather permits.



Mr. Cuong offers a silent prayer of thanks



Winners of the door prizes at the annual meeting of the credit union were: front row, l-r: Steve McKinney, pattern shop, 1st shift, color television set; Preacher Weems, tool room, 1st shift, \$25; Jewel Hale, foundry, 1st shift, \$25; James Durham, foundry, 1st shift, \$25; and Dub Wilson, machine shop, 1st shift, \$25



Austin Freeman hands out tickets for door prizes to Lufkin employees Jesse Neal and Carl Ross, foundry, 1st shift

Credit Union Pays Record Dividend - 7%

"Lufkin Industries has bent over backwards to help this credit union," said Austin Freeman, treasurer; "no other company has backed their credit union like this company has."

Officers and members of the LFM Federal Credit Union met Jan. 10 at the district courthouse for the credit union's annual meeting.

Austin announced that a 7% dividend was paid Jan. 1 to shareholders.

"We are the second largest credit union in this area," he said, "and in 1976, we expect to hit the two million dollar mark in assets at the end of the year."

The credit union's financial report for 1975 showed current assets at \$1,559,000, with a total of \$1,360,574 in outstanding loans. Total shares on deposit as of Dec. 31 amounted to \$1,286,899.

Membership in the credit union stands at 2800 active members.

Directors elected for two-year terms are Austin Freeman, security guard; Leonard Avery, machine shop, 1st shift; and Charles Blackwell, main office.

Directors with one-year left on their terms are A. C. Hunt, material control, 1st shift; Billy Ray Harris, foundry, 1st shift; Hubert Lankford, gear cutters, 1st shift; and Ickey Baird, welding shop, 1st shift.

Credit Union officers are Billy



New Officers and two directors of the credit union are: front row, l-r, Ickey Baird, welding shop, 1st shift, director; Billy Ray Harris, foundry, 1st shift, president; Charles Blackwell, main office, director; back row, l-r, Austin Freeman, secretary-treasurer; Hubert O'Quinn, Trailer Division, 1st shift, retiring president; and Hubert Lankford, vice president

Ray Harris, president; Hubert Lankford, vice president; Austin Freeman, secretary-treasurer; and Leonard Avery, security officer.

Supervisory committee members are Jim Massingill, Don Langston, and Elton Fenley, all accounting department.

Credit committee members are Ed Root, Trailer Division, 1st shift;

James Thomas, assembly & shipping, 1st shift; and Roy Chappell, foundry, 1st shift.

Austin Freeman is office manager for the credit union, which is located in the white building across the street from the main office building. Office hours are 12 p.m. to 5 p.m. Monday, Tuesday, Thursday and Friday.

LUFKIN IN FOCUS

Scholarship Deadline Nears

Deadline for filing applications for scholarships awarded by Lufkin Industries Foundation is March 31, 1976.

A high school student whose parent has been an employee of Lufkin Industries for at least one year when the student registers for the senior year is eligible to apply for one of the scholarships awarded by the Foundation.

Applications are available in the principal's office at Lufkin High School, in the personnel department, office of the Secretary of the Foundation located in the Trailer Division, or at any branch office.

Applications for the 2-year Angelina College scholarships are available only at the Financial Aids office of the College.

A completed application should be accompanied by a transcript of the 9th, 10th, 11th, and first semes-



ter of the 12th year grades, and the results of the Scholastic Aptitude Test (SAT). Only those applications accompanied by the results of the SAT test will be considered for one of the scholarships awarded by the Foundation.

Before April 1, applications for the 4-year scholarships should be filed with the Foundation's secretary. Applications for the 2-year Angelina College scholarships should be filed with the Financial Aids Office of the College.

Information about the scholarship program of the Foundation may be obtained from the Foundation's secretary or the personnel department.

All applications must be filed before April 1, 1976.



A. G. Black



Jimmy Huntress



Gene Vinson



John Laird

LUFKIN Promotions

A. G. Black, a LUFKIN employee since 1946, has been promoted to Manager of the Order Department, replacing C. D. Boykin who retired December 31.

A. G. started with LUFKIN as a forklift operator and later went to expediting in the shop. From this job, A. G. went to assembling air balance units, then to trouble shooting out of the plant, and in 1955 he moved to Odessa where he worked in service and sales. He comes to his position in the order department from Hobbs, New Mexico where he was District Manager.

Jimmy Huntress, order department, has assumed the duties of Assistant Manager of the Order Department replacing retiring Assistant Manager, Weldon Largent.

Jimmy came to LUFKIN in 1950, working in the traffic department. In 1955, he transferred to the order department. At the time of his promotion to assistant manager, he handled parts orders and expedited these orders.

Gene Vinson, an order department employee since 1962, has been assigned the responsibility of all parts orders and expediting

these orders.

He has assumed these duties following the promotion of Jimmy Huntress to assistant manager of the department.

John Laird has assumed the duties of a Working Foreman in charge of parts warehouse number 18, including crating and shipping of service parts.

In 1956, John started working for LUFKIN as a forklift driver. He later held positions as a storekeeper and as a clerk in material control.



David Jenkins



Gene Stewart



Robert Boynton, Jr.



Mike Penn

Promotions . . . continued

David Jenkins, machine shop 2nd shift, has been promoted to Working Foreman in the shaft shop.

David began working for LUFKIN in 1966 as a helper. He was promoted through the various classifications of machine operator and was working as a gear cutter before his promotion to working foreman.

Gene Stewart has been promoted to Supervisor of the Storage Yards, warehouse at the structural

shop, and final assembly building.

He will be replacing Bill Counts who retired from this position December 31.

Gene's first position with LUFKIN was storekeeper in material control. He later worked in a clerical position under Bill Counts in the steel yard, and was working foreman in commercial gears before his promotion to supervisor.

Robert R. Boynton, Jr., has been promoted to Working Foreman in charge of the commercial gear warehouse.

Robert came to LUFKIN in 1974, working as a storekeeper. He replaces Gene Stewart who assumes the duties of supervisor of storage yards, the welding shop warehouse, and final assembly building.

Mike Penn, a LUFKIN employee since 1965, has been named Assistant Manager of Quality Control reporting to W. A. Schuller.

Mike started working for LUFKIN in commercial gear assembly, then served as a service representative, and was service manager before his recent promotion.



REMINISCENCES

ONE LAST THOUGHT

By Guy Croom

I had thought to continue writing about World War I as I saw it but I doubt that being interesting to many people. Since I am no good with fiction and have run out of in-

teresting facts, the only thing left for me is to discontinue, for the time being, stories for THE ROUNDUP.

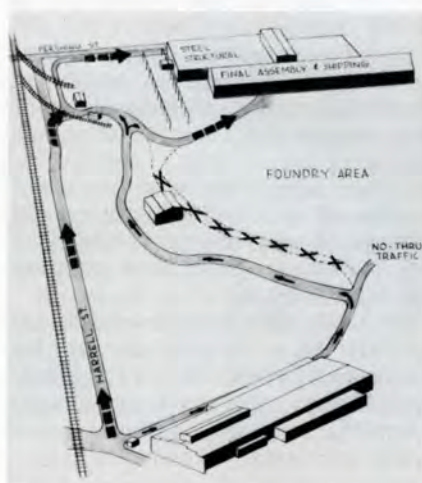
A lot of people have been nice

enough to tell me that they enjoyed my effort and I am indeed grateful for that and I sincerely regret that I must give it up.

—Guy Croom

(Editor's Note. Guy Croom, retired plant superintendent, has shared many memories with all of us here at Lufkin Industries for three years. Indeed, his column will be missed.

All of us here at THE ROUNDUP office hope, and know our readers do also, that he again will agree to share his recollections occasionally throughout the year.)



Take A Different Turn

Due to recent foundry construction, efforts are underway to re-route some of the through traffic in this area of the plant, according to Stanley Beck, plant engineering.

Through traffic now is encouraged to enter the plant (if at all possible) through Gate 9 at the public scales on Harrell Street, (marked by large arrows on map) to reach either the assembly & shipping or welding shops.

If it is necessary to enter by Gate 8 at the corner of Raguet and Harrell Streets, the route which

now should be used to reach the assembly & shipping and welding shops is by the old foam building and behind heat treat. (marked by small arrows)

The old route, crossed out on the map, is being closed to through traffic due to the problem of space. At some points along the old route, construction has narrowed the road to allow room for only one vehicle to pass at a time. By using the new routes recommended, the problem caused on the old road, should be alleviated.

PERFECT ATTENDANCE



Machine shop, 1st shift, front row, l-r: Cecil Berry, machine shop; Hubert Lankford, gear cutters; A. D. Wilkerson, machine shop; Manzel Clark, and Garth Gandy, both gear cutters. Back row, l-r: Leonard Avery, Alvin Powell, both gear cutters, James Elliott, machine shop, Lloyd Elkins, and Gary Barnes, both gear cutters



Machine shop, 2nd shift, front row, l-r: Phillip Lowery Sr., Bobby Tucker, both machine shop; Tommy Williams, commercial gears; Hubert Breazeale, gear cutters. Back row, l-r: Doyle Lunsford, commercial gears; Joe Lee Taylor, John Smith, Lloyd Craig, and W. L. Bullard Jr., all machine shop



Machine shop, 1st shift, front row, l-r: Bill Poe, George Freeman, both commercial gears; Norman Green, tool room, Joe Powell, mechanical maintenance; and Ford Roddam, commercial gears. Back row, l-r: Charles Campbell, tool room; Jerry Brock, commercial gears; Charles Weeks, Jerry Luce, both pipe house; Don Pyeatt, commercial gears; and W. J. Wilson, pipe house



Machine shop 3rd shift, front row, l-r: B. J. Smith, machine shop; Richard Boyd Sr., lathe shop, and Rex Berry, gear cutters. Back row, l-r: David Cobb, machine shop; James Thomas, assembly and shipping; and Grady Hopkins, machine shop



Machine shop, 1st shift, front row, l-r: Andrews Peoples, Vernis Busselle, Henry Havard, John Cole, B. B. Smith and Florida Pope, all lathe shop. Back row, l-r: John Mitchell, Calvin Crain, George Haygood, Joe Grimes and G. C. Starrett, all lathe shop



Machine shop, 1st shift, l-r: William Higdon, John O'Quinn, Dennis Flowers, all gear cutters; Ivy Collins, machine shop; and Gayland Wallace, lathe shop



Sales Conference Service Awards

The 1976 annual Machinery Division sales conference, held the first week of January, was attended by some 47 salesmen from Lufkin sales offices in the United States, Canada, South America, Europe, Turkey, Saudi Arabia, Africa, Indonesia, and Australia.

Reports were given by various department heads and local employees, and Ben Queen, vice president and Machinery Division sales manager, reported the company's 1975 sales topped \$125,000,000.

The 1976 conference was highlighted by a banquet at which service awards were presented to sales representatives for service years in five-year increments.

Salesmen recognized included: G. W. Nichols, manager, North Central Division, Chicago, 25 years; John Fincher, International Division, London, 20 years; John Fin-

ney, manager, Northeastern Division, Pittsburgh, 20 years; and Bob Gibbs, manager, International Division, Houston, 20 years.

Also recognized were Guido Delgado, International Division, Buenos Aires, 10 years; Bob Nicholas, North Central Division, Chicago, 10 years; Don Stanley, International Division, Singapore, 10 years; and David Remich, Northeastern Division, Cleveland, 5 years.

Service award recipients at the 1976 Machinery Division sales conference were, front row, left to right, David Remich, Pittsburgh; Bob Nicholas, Chicago; 2nd row, Don Stanley, Singapore; Guido Delgado, Buenos Aires; 3rd row, Johnny Fincher, London; John Finney, Pittsburgh; back row, G. W. Nichols, Chicago; Bob Gibbs, Houston.



It's A "Honey"

The new Jetprop Beechcraft Super King company airplane is twice as fast as the DC-3 plane the company formerly owned.

Pilot Ray Fisher described the new plane as giving more and better ice protection, as having an altitude capability that more than doubles that of the DC-3, and having more and better equipment.

"The flying comfort," he said, "is

greatly enhanced in this plane."

However, he added the new plane may not match the durable 33-year flying record of the DC-3. "Only time will tell."

Co-pilot Walt Bardwell described the plane as being a "quiet plane" and one that is "easy to fly."

"No doubt about it," he said, "it's a honey."



Blood Assurance Plan

"People don't realize the blood situation—it's bad everywhere," said nurse Connie King, Stewart Blood Center.

For three days, the Stewart Blood Center coach equipped with modern equipment for blood donation and storage, was at LUFKIN to allow employees to participate in the Blood Assurance Plan.

The Blood Assurance Plan is a not-for-profit program which assures members and their families of unlimited blood replacement when and if a blood transfusion is needed.

A one pint donation is dues for membership which may be renewed annually with a blood donation.

This covers all blood needed by a member or his family at no cost for processing and replacement up to \$35 per unit.



Husband, wife, and all dependent, unmarried children to age 23 are covered anywhere in the continental United States through the American Association of Blood Banks Clearinghouse System. (The process is similar to cashing a personal check.)

The Blood Assurance Plan gives employees an opportunity to participate in a program which could save the life of a family member



and provide blood for someone who needs it now.

Juan Reyes, foundry, 1st shift, participated in the program with the help of nurse Connie King. Helen Christie, a volunteer nurse from the American Heart Association, checks the blood pressure of Ben Sallas, foundry, 1st shift. Before blood can be donated, temperatures, blood pressure, and medical histories are recorded.

New Addition to Trailer Plant

An addition to the pierce rivet machine in the trailer plant should speed up production and help cut down on man hours spent in riveting trailer sides.

The new machinery, which consists of a carriage and a device for pulling the trailer side into the pierce rivet machine, will increase accuracy in riveting by mechanically positioning the metal sheets. Previously, the sheets were positioned by hand.

According to Kenneth White, Trailer Division, 1st shift, under the old system, "the relationship of the center line of the rivet to the outside edge of the sheet had been varying a lot." This particular problem was proving costly in man hours, and in materials wasted, since a sheet incorrectly riveted, was thrown away.

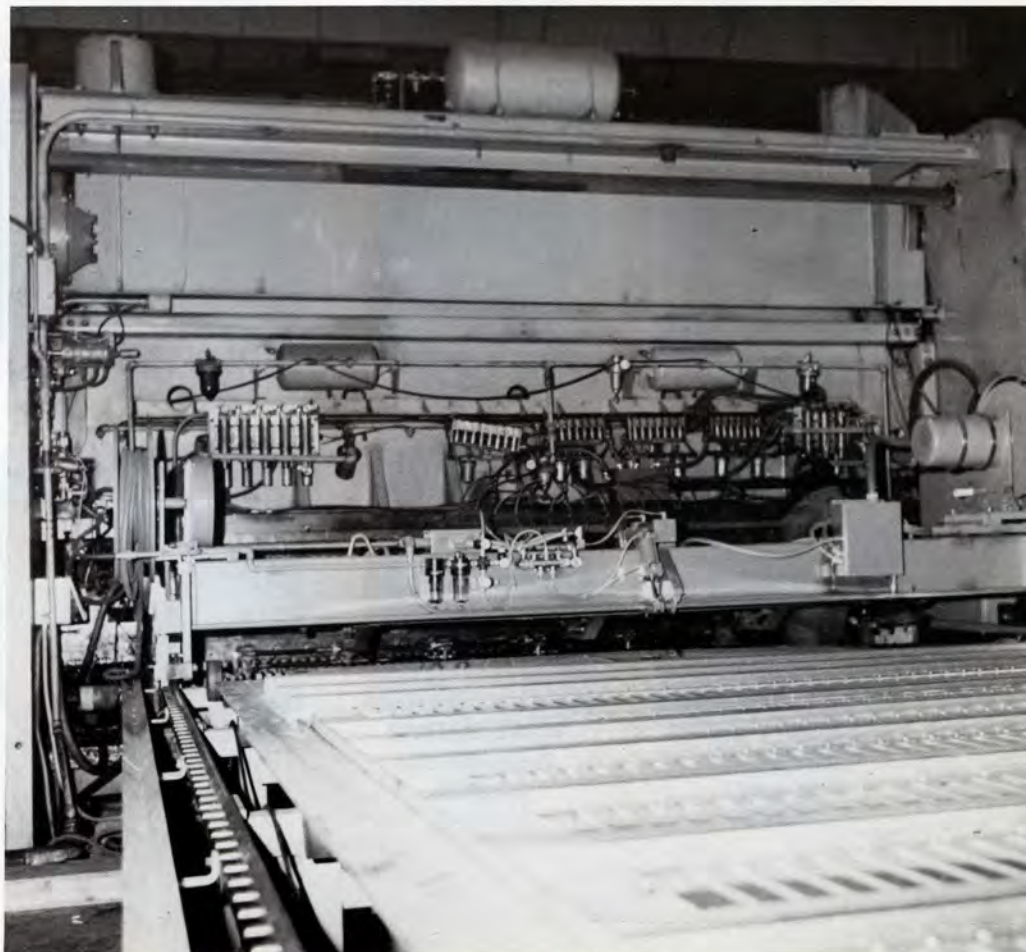
The new addition to the pierce rivet machine, by increasing riveting accuracy, will be a big savings in scrap and reworking.

Costs for the new machinery and its installation were approximately \$40,000. The equipment came from Connolly Tool and Engineering of Dallas, and except for the electrical hookup, was installed by that company.

Jim Riggs, Trailer Division, said

the electrical work was handled chiefly by John Snider, trailer plant maintenance supervisor, and electricians James Moore and Billy Holcomb.

Jim added that the electrical crew especially deserved recognition because of the problems they had to overcome in preparing the equipment for operation.



A New "Lift" For the Steel Yard

A new 10-ton crane purchased from Stewart Engineering in Richardson, Texas, is operating in the steel yard.

The \$48,000 crane, along with the old 5-ton crane already in use, will facilitate the unloading of railroad cars and trucks. It also will stockpile and move steel.

According to Stanley Beck, plant engineering, it was necessary to rework the crane runway in the steel yard to accommodate the heavier loads the new crane will handle. This project cost approximately \$28,000.

The crane actually will not be handling more material than before, but it will help speed up unloading and moving of materials, according to Dan Martin, material control manager.

Dan added that the crane will be handling an average of 1,350 tons of wide flange beam, 920 tons of plate, 100 tons of pipe, 300 tons of alloy rounds, and 968 tons of various other materials per month.

Besides being able to handle in-



creased loads and to speed up unloading and moving, the new crane has other advantages.

Safety bar power rails have replaced the copper conductors of the old system. These safety rails eliminate the minor danger that exposed copper conductors presented, reduce the amount of "down time" bad weather condi-

tions caused, and eliminate a shut down in icy weather when the copper wire conductors ice over.

Another advantage of the new crane is a radio which connects the crane operator with the material control center in the welding shop. This speeds up operations through the transferring of orders for materials.

Celebrating an Anniversary

12 years or more



DONALD JONES
Welding Shop
21 years



ELBERT BAILEY
Trailer Division
26 years



MARTHA HOPSON
Personnel
23 years



JAMES MAINER
Trailer Division
24 years



JOHN MORELAND
Trailer Division
30 years



RAYMOND WILLMON
Main Office
33 years



BOBBY MALNAR
Trailer Division
14 years



SELMAN GRIFFITH
Engineering
16 years



JOE PERKINS
Personnel
22 years



FRED STRAIT
Trailer Division
22 years



LESSIE ROBERSON
Foundry Department
23 years



W. A. DRAKE
Welding Shop
30 years



AUSTIN FREEMAN
Security Guard
26 years



DEE RUSSELL
Machine Shop
30 years



STEVE McKINNEY, JR.
Pattern Shop
22 years



ROBERT CHAPMON
Traffic
25 years



EDWARD PHILLIPS, JR.
Assembly & Shipping
14 years



LUTHER YOUNT
Assembly & Shipping
25 years



HUBERT LANKFORD, JR.
Machine Shop
13 years



A. G. HOLLIS
Machine Shop
14 years



JEWEL KOLB
Machine Shop
22 years



GAYLAND WALLACE
Machine Shop
22 years



"SLIM" FOSTER
Machine Shop
12 years



GRADY CAMPBELL
Machine Shop
35 years



SHALIA CARLILE
Automotive & Industrial
10 years



MARTIN CORTINES
Main Office
17 years



CHARLES STEELE
Traffic
13 years



J. V. NASH
Machine Shop
24 years



CARL LIESE
Trailer Division
30 years



ROSS NASH
Machine Shop
17 years



MARLIN WILLIAMS
Welding Shop
17 years



ORVELL MOLANDES
Trailer Division
14 years



RAYFORD WRIGHT
Machine Shop
13 years



PAT JOHNSON
Machine Shop
39 years



BENNIE WALLACE
Welding Shop
39 years

Celebrating an Anniversary 12 Years or More



R. G. MITCHELL
Welding Shop
17 years



RAY MONTES
Machine Shop
17 years



DOYLE LUNSFORD
Machine Shop
17 years



JIM HORN
Trailer Division
19 years



GENE VINSON
Order Department
14 years



LOYCE SANDLIN
Machine Shop
13 years



FRED NASH
Trailer Division
24 years



BILL TEMPLE
Industrial Engineering
22 years



R. G. GRAY
Material Control
14 years



GEORGE BROWN, JR.
Trailer Division
20 years



A. L. CHRISTINA
Machine Shop
23 years



WILLIAM COLE
Foundry Department
13 years



TOM TREADWELL
Machine Shop
29 years



BARNER DAVIS
Welding Shop
22 years



J. C. COVINGTON
Welding Shop
31 years



A. J. MODISETTE, JR.
Electrical
28 years



COY OLIVER
Trailer Division
26 years



SAM TURNER
Machine Shop
14 years



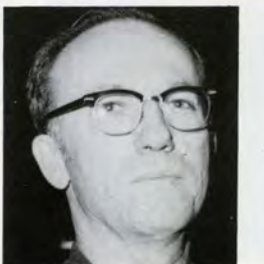
ROBERT MOLANDES
Welding Shop
22 years



RICHARD ENGLISH
Trailer Division
14 years



EULEN PARRISH
Main Office
29 years



REX BERRY
Machine Shop
22 years

MARKING AN ANNIVERSARY

MACHINE SHOP

	Employment Date	Years with Co.
Pat Johnson	Mar. 11, 1937	39
Grady Campbell	Mar. 12, 1941	35
Tom Treadwell	Mar. 3, 1947	29
J. V. Nash	Mar. 20, 1952	24
A. L. Christina	Mar. 2, 1953	23
John Monday	Mar. 15, 1954	22
Rex Berry	Mar. 22, 1954	22
Gayland Wallace	Mar. 24, 1954	22
Jewel Kolb	Mar. 29, 1954	22
Ray Montes	Mar. 2, 1959	17
Doyle Lunsford	Mar. 2, 1959	17
Ross Nash	Mar. 6, 1959	17
Sam Turner	Mar. 23, 1962	14
A. G. Hollis	Mar. 30, 1962	14
H. Lankford, Jr.	Mar. 4, 1963	13
Loyce Sandlin	Mar. 15, 1963	13
Rayford Wright	Mar. 20, 1963	13
Cecil Foster	Mar. 2, 1964	12
A. J. Barge, Jr.	Mar. 5, 1965	11
Jimmy Cole	Mar. 22, 1966	10
Grady Due	Mar. 23, 1966	10
Joseph Walker	Mar. 25, 1966	10
Ira Brown	Mar. 14, 1967	9
Marvin Simon, Jr.	Mar. 20, 1967	9
Riley O'Quinn	Mar. 28, 1967	9
Royce Modisette	Mar. 20, 1968	8
Edward Pillows	Mar. 4, 1969	7
Billy Smith	Mar. 10, 1969	7
Ivy Collins, Sr.	Mar. 11, 1969	7
Jesse Garcia, Jr.	Mar. 25, 1969	7
James Joshua	Mar. 12, 1970	6
Dale Wigley	Mar. 26, 1970	6
Willie Wigley	Mar. 26, 1970	6
May D. Hancock	Mar. 31, 1970	6
Jim Peavy	Mar. 23, 1972	4
Gary Boyd	Mar. 28, 1972	4
James Wolfe	Mar. 30, 1972	4
August Kulms	Mar. 14, 1973	3
Alvin Brooks	Mar. 20, 1973	3
Wilbur Bruton	Mar. 27, 1973	3
James Horton	Mar. 21, 1974	2
Kenneth Waldrop	Mar. 2, 1975	1
Palmer Arnold	Mar. 3, 1975	1
Ben Kirkus	Mar. 4, 1975	1
Robert D. Lewis	Mar. 10, 1975	1
David Hensarling	Mar. 11, 1975	1
J. C. Burrell	Mar. 12, 1975	1
Lonnie McClain, Jr.	Mar. 14, 1975	1
Jimmy Day	Mar. 23, 1975	1
Ronald Hawkins	Mar. 24, 1975	1
Don Johnson, Sr.	Mar. 24, 1975	1
Gilbert Garcia	Mar. 25, 1975	1
Leroy Mooney, Jr.	Mar. 26, 1975	1
Winfred Watson	Mar. 30, 1975	1
Ricky Patrick	Mar. 31, 1975	1

ASSEMBLY & SHIPPING

	Employment Date	Years with Co.
Dee Russell	Mar. 21, 1946	30
Luther Yount	Mar. 5, 1951	25
Edward Phillips, Jr.	Mar. 30, 1962	14
Eddie Mask	Mar. 6, 1973	3
Tommy Nash	Mar. 20, 1973	3
William Howard	Mar. 21, 1973	3
Louis Brock	Mar. 27, 1974	2
Loyd Fror	Mar. 24, 1975	1
Wesley Dunsford	Mar. 5, 1975	1

PATTERN SHOP

	Employment Date	Years with Co.
Steve McKinney, Jr.	Mar. 22, 1954	22
Jimmy Brister	Mar. 24, 1971	5
Elton Menefee	Mar. 8, 1973	3

FOUNDRY DEPARTMENT

	Employment Date	Years with Co.
N. L. Stringer	Mar. 20, 1947	29
Leslie Roberson	Mar. 3, 1953	23
William Cole	Mar. 18, 1963	13

John Ellis	Mar. 24, 1966	10
B. G. Reynolds, Sr.	Mar. 11, 1968	8
Don Willmon	Mar. 10, 1969	7
James Horace	Mar. 30, 1970	6
Terry Baird	Mar. 9, 1971	5
Glenn Nichols	Mar. 31, 1971	5
Eugene Hodges	Mar. 7, 1972	4
L. G. Dunham, Jr.	Mar. 24, 1972	4
Lee Alexander	Mar. 25, 1974	2
Floyd Lewis	Mar. 3, 1975	1
Henry Mack	Mar. 5, 1975	1
Curtis J. Watts	Mar. 5, 1975	1
Autry Tennyson	Mar. 10, 1975	1
X. L. Ratcliff	Mar. 21, 1975	1

WELDING SHOP

	Employment Date	Years with Co.
Bennie Wallace	Mar. 17, 1937	39
J. C. Covington	Mar. 19, 1945	31
W. A. Drake	Mar. 23, 1946	30
Barner Davis	Mar. 8, 1954	22
Robert Molandes	Mar. 30, 1954	22
Donald Jones	Mar. 28, 1955	21
Marlin Williams	Mar. 3, 1959	17
R. G. Mitchell	Mar. 16, 1959	17
Freddie Sullivan	Mar. 11, 1965	11
Jesse M. Brooks	Mar. 29, 1965	11
Joe Allen	Mar. 30, 1965	11
Melvin Brock, Jr.	Mar. 4, 1970	6
Bobby Short	Mar. 16, 1970	6
James Baker	Mar. 27, 1970	6
James Burse	Mar. 12, 1973	3
Bobby Allen	Mar. 26, 1973	3
James Vann	Mar. 26, 1973	3
William Forsythe	Mar. 11, 1974	2
Elmer Hall	Mar. 20, 1974	2
Thomas Flowers	Mar. 3, 1975	1
Belton Havard	Mar. 11, 1975	1
Gary Whitton	Mar. 11, 1975	1
Robert Odstrcil	Mar. 24, 1975	1
James R. Williams	Mar. 31, 1975	1

TRAILER DIVISION

	Employment Date	Years with Co.
John E. Moreland	Mar. 11, 1946	30
Carl Liese	Mar. 27, 1946	30
Elbert Bailey	Mar. 2, 1950	26
Coy Oliver	Mar. 2, 1950	26
Fred Nash	Mar. 20, 1952	24
James Mainer	Mar. 25, 1952	24
Fred Strait	Mar. 1, 1954	22
G. J. Brown	Mar. 14, 1956	20
Jim Horn	Mar. 18, 1957	19
Bobby Malnar	Mar. 7, 1962	14
Richard English	Mar. 8, 1962	14
Orvell Molandes	Mar. 8, 1962	14
Ancle Armstrong	Mar. 31, 1966	10
Ferris Sturrock	Mar. 12, 1968	8
Bob Westbrook	Mar. 3, 1969	7
James C. Moore	Mar. 3, 1969	7
Marlon Yarbrough	Mar. 25, 1969	7
Jerry Ferguson	Mar. 14, 1972	4
M. L. Cruseturner	Mar. 15, 1972	4
Ellis McGown	Mar. 1, 1973	3
Norman Barlow	Mar. 20, 1973	3
James Anders	Mar. 28, 1973	3
Joe Thompson	Mar. 8, 1974	2
Michael Thomas	Mar. 7, 1974	2
Edna Wallace	Mar. 4, 1974	2
Carolyn Young	Mar. 4, 1974	2
Sharyn Williford	Mar. 4, 1974	2
Marie Blackburn	Mar. 4, 1974	2
DeLoyce Coutee	Mar. 4, 1974	2
Shirley Adams	Mar. 4, 1974	2
Shirley Vann	Mar. 4, 1974	2

MAIN OFFICE

	Employment Date	Years with Co.
Raymond Willmon	Mar. 15, 1943	33
Eulen Parrish	Mar. 3, 1947	29
Martin Cortines	Mar. 23, 1959	17
Janice Brooks	Mar. 29, 1971	5

Mary Smith	Mar. 19, 1973	3
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TRAILER SALES & SERVICE

	Employment Date	Years with Co.
Elmer Fuller	Mar. 1, 1958	18
Joe F. Wade	Mar. 29, 1965	11
William Perry	Mar. 1, 1973	3
Edsel Walls	Mar. 25, 1974	2
Brian Williams	Mar. 26, 1975	1

MACHINERY SALES & SERVICE

	Employment Date	Years with Co.
L. C. Frazer, Jr.	Mar. 10, 1947	29
Jack Gissler	Mar. 24, 1947	29
Hugh McWilliams	Mar. 25, 1969	7
William Walters	Mar. 1, 1973	3

PERSONNEL

	Employment Date	Years with Co.
Martha Hopson	Mar. 25, 1953	23
Joe Perkins	Mar. 16, 1954	22

ELECTRICAL

	Employment Date	Years with Co.
A. J. Modisette, Jr.	Mar. 1, 1948	28
Cecil Primrose	Mar. 15, 1973	3
Ronald Fulford	Mar. 3, 1975	1
Truman Fussell	Mar. 3, 1975	1

SECURITY GUARD

	Employment Date	Years with Co.
Austin Freeman	Mar. 1, 1950	26
E. C. Hinson	Mar. 28, 1969	7
Jessie Ray, Jr.	Mar. 24, 1971	5

TRAFFIC

	Employment Date	Years with Co.
Robert Chapmon	Mar. 19, 1951	25
Charles Steele	Mar. 27, 1963	13

INDUSTRIAL ENGINEERING

	Employment Date	Years with Co.
Bill Temple	Mar. 16, 1954	22
Tommy McBride	Mar. 30, 1970	6

ENGINEERING

	Employment Date	Years with Co.
Selman Griffith	Mar. 16, 1960	16
Glen McDaniel	Mar. 6, 1973	3

MATERIAL CONTROL

	Employment Date	Years with Co.
R. G. Gray	Mar. 8, 1962	14
Mike Champion	Mar. 6, 1967	9
Lowell Clark	Mar. 30, 1967	9
J. C. Coffield	Mar. 9, 1970	5
James Sowell	Mar. 14, 1972	3
Paul Tuscana	Mar. 18, 1975	1

ORDER DEPARTMENT

	Employment Date	Years with Co.
Gene Vinson	Mar. 26, 1962	14

AUTOMOTIVE & INDUSTRIAL

	Employment Date	Years with Co.
Shaila Carlile	Mar. 28, 1966	10
Janis Carenza	Mar. 30, 1972	4
Walter Modisette	Mar. 21, 1973	3

UTILITY MAINTENANCE

	Employment Date	Years with Co.
William Redd	Mar. 8, 1974	2

About the Cover

The nine-mile Grand Portage Trail, connecting Lake Superior and the waters of the Pigeon River is part of the Grand Portage Na-

tional Monument in Minnesota, and Pigeon River is the international boundary between the United States and Canada. Pigeon Falls, dropping

70 feet is about two miles from the mouth of the river and is one of a number of falls which make the overland portage necessary.

LUFKIN ROUNDUP

LUFKIN INDUSTRIES, INC.
P.O. Box 849 Lufkin, Texas 75901

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ROUNDUP LAFFS

Instructions for the hula: Put some grass on one hip and some more grass on the other hip, then rotate the crops.

Tax loopholes are like parking spaces; they disappear just when you get there.

Always borrow money from a pessimist—he never expects to be paid back.

Look at it this way. If you can't be satisfied with what you receive, be thankful for what you have escaped.

"Now gentlemen," said the president of the Baby Bottle Company, "We have 50,000 of these feeding bottles in stock and we expect you to go out and create a demand.

Dignity is one thing that cannot be preserved in alcohol.

A drunk fell out of a third-story window and regained consciousness just as a crowd was gathering around him.

"What happened?" said the policeman to the confused, unhurt drunk.

"Beats me," mumbled the drunk. "I just got here."

Gypsy: "I tell your fortune, Mister?"
Mister: "How much?"
Gypsy: "Fifty cents."
Mister: "Right! How'd you guess?"

You don't fully realize the hardships of the pioneers until you remember that day after day they plodded their way westward into the setting sun without sunglasses.

Right at eye level on one of the glass panels of the main door into a large downtown drugstore, there was a small yellow sticker imprinted: 'By the time you have finished reading this, you will have made an idiot of yourself going around and around and around and around in this revolving door.'

During a blizzard the manager stepped out of the Stanford, Conn., office of Merrill Lynch, Pierce, Fenner & Smith to see an elderly gentleman poking with his cane into the piled-up snowbanks at the curb. Assuming the man to be blind, the manager immediately offered his assistance: "Can I help you across the street?"

"No, thanks," replied the poker. "I'm looking for my sports car."

A fisherman was lugging a fish twice his size when he met another fisherman with a half dozen small ones on a string.

"Howdy," said the first fisherman, dropping the huge fish and waiting for a comment.

The fellow fisherman stared and stared. Then he said calmly, "Just caught the one, eh?"

The late Prof. Irwin Edman of Columbia University once had a chat with a French monk who bemoaned the fact that his order was not as famous as the Jesuits for scholarship or the Trappists for silence and good works. "But," he added, "when it comes to humility, we're tops."

Philadelphia International Airport was jammed with Friday afternoon traffic, plus approximately 5000

Catholic nuns who were leaving after a convention at Atlantic City. One of the airlines announced the departure of a flight to Detroit. The ticket agent, observing the long line, realized there were too many passengers for the plane. "How many of the passengers are confirmed?" he asked. He realized his error when every nun raised her hand.

"Woman without her man is a savage." When this sentence was given to a college class to punctuate correctly, it was found that the boys took it one way, the girls another.

Boys: "Woman, without her man, is a savage."

Girls: "Woman! Without her, man is a savage."

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