

LUFKIN OCTOBER 1980 ROUNDUP



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PORTA-KAMP

PORTA-KAMP

HARRISBURG

LUFKIN

Lanzagorta International, Inc.

IMODCO
A Unit of AMCA International Corporation

Deep Water Marine Terminals

IMODCO
A Unit of AMCA International Corporation

Offshore Production Terminals



RESTAURANT DAY BUNDS

theater

YORK



FROM THE PRESIDENT'S DESK...

FELLOW EMPLOYEES:

New expansion and growth at Lufkin Industries has been steadily increasing for the past ten years. As of June 30 of this year, our payroll consisted of 3600 employees. We have hired 358 new employees since January 1, 1980, and a total of 600 within the last year.

If the Chamber of Commerce were to announce that a new industry was coming to Lufkin which would mean 358 new jobs, the whole town would be celebrating in anticipation of what that would mean to its economy. That's exactly what Lufkin Industries did... added 358 new jobs to Lufkin's economy in the last six months.

Lufkin Industries has for many, many years put back into the company a substantial portion of its profits for expansion and to keep our plant updated and modern so we will always be competitive. We do not rest on our laurels or our reputation throughout the world of building the finest oilfield equipment, the finest industrial and marine gears, and the finest truck-trailers in the world.

Each day, new companies are entering the pumping unit and gear manufacturing business. A few years ago, we had only two or three serious competitors. Today, there are more than a dozen companies manufacturing pumping units. We are seeing a steady growth of our competition in foreign manufacturers. Germany, Russia and Japan are strong competitors world-wide.

Because of this, we must continue to follow a capital improvement program each year throughout our plant. New machines are purchased; new methods are investigated; existing facilities are remodeled and updated. All our people are keenly aware that to stay on top, we have to work at it and always be mindful that if we sleep, someone will take our place.

We have not been hurt by the recession because we are suppliers to the oil industry, and searching for oil and producing it is today's big challenge. But if new sources of energy are found and utilized—such as solar or nuclear or others—then we are diversified at Lufkin Industries. We can shift our main interest to industrial gears... for regardless of the energy source, always there will be a necessity for gears.

However, just because business is good to us now, we cannot let ourselves drift into a state of complacency. We must ever be alert to rising costs and expenses, improved efficiency and quality in production and continued good service to our customers.

A handwritten signature in dark ink, appearing to read "David". The signature is fluid and cursive, with a large initial "D" and a long, sweeping tail.

Blood...

The Only Source Is You

Participation in the company blood drive, October 15 and 16, assures employees and their families of unlimited blood replacement.

You may save a life this month. It could be the life of a total stranger ... a member of your family... or possibly a friend. The life you save might be your own.

October is the month of the company's second annual blood drive. Wednesday and Thursday, October 15 and 16, a LUFKIN employee can assure that a constant, plentiful supply of life-saving blood is available if needed. A donation of one unit of blood will fill this vital need.

In return, the donor automatically becomes a member of the Lufkin Industries Family Blood Plan. The donor is assured by Stewart Blood Center of Tyler of unlimited blood replacement at no cost for himself, spouse and any children under 23 years of age living at home. One donation assures the single donor of unlimited blood replacement at no cost. The only charge is a hospital service charge.

And if ten percent of all full-time employees donate one unit of blood, the donor assures every full-time member of the Lufkin work force, and retirees living in East Texas, of unlimited blood replacement at no cost. Last year, almost one-third of the work force turned out to donate blood. A record 881 pints of blood were donated. It was Stewart Blood Center's largest single blood drive in their 25-year history.

Since no substitute for blood has ever been developed, the Center depends upon a constant stream of donors to meet the area's growing blood needs. The non-profit community blood bank supplies blood to 44 area hospitals serving 800,000



East Texans.

In addition to supplying whole blood for the regular daily transfusion needs of the sick and injured, the Center also provides specially processed blood and components used for treating diseases or for therapeutic uses to speed recovery in illness.

After a unit of whole blood is donated, the blood bank laboratory can divide it into four component parts: red cells, platelets, cryoprecipitate and plasma.

The red cell portion of the blood is used for the patient in surgery, or a patient who is anemic. These cells transport oxygen from the lungs to the different parts of the body. Red cells must be used within 21 days of the time they were donated.

Platelets, more commonly used in the treatment of leukemia, are cellular elements of the blood that aid in proper coagulation, clotting of the blood. They must be removed from the whole blood immediately and given to the patient as soon as possible after they are donated.

The cryoprecipitate component of the blood also aids in the normal coagulation of the blood. Unlike platelets, "cryo" may be frozen and kept for a year. It is used often in the treatment of hemophilia, a blood defect in males that delays clotting of the blood and increases the danger of uncontrolled bleeding after even minor injuries.

Plasma, the clear portion of the blood, contains proteins, required to control bleeding, and other essential materials. It comprises 50 percent of the donated pint of whole blood and can be kept a year or more before being transfused.

Blood does wonderful things for the human body—and you are its only source. As long as blood cannot be manufactured, blood banks must depend on people to assure an adequate blood supply. This October 15 and 16—give the best that's in you—donate blood and save a life. □

Progress Continues On

After more than a year of construction, the welding and

For employees in the welding & structural shop, the end of a long, hot summer also meant an end to more than a year of working among construction crews and equipment. The latest phase in the plantwide expansion and modernization program was completed this summer.

Construction of two new bays in the welding & structural shop has created 20,000 square feet of new manufacturing space. A fully-automated shot blast system and a new paint booth have been installed in one of the bays.

"This was by far the largest construction and expansion program ever undertaken in the structural plant," says Bill Pennington, vice-president of structural operations. "We could not have completed it without the cooperation of our people. The construction was very distracting but our production never lagged."

The \$1.5 million dollar project began in July, 1979. The Bay 9 extension located at the west end of the structural plant was finished earlier this year, but pumping unit horsehead fabrication crews did not move into the new facility until the first week of September. The larger bay, almost 11,000 square feet of work space, enables the department to increase horsehead production by 50 percent. It also frees other areas of the plant for increased production loads. Some 30 new jobs have been created by the new facility.

Mid-summer saw the completion of the second bay, Bay 10, in the southwest corner of the welding shop. It is the home of the \$380,000 Pangborn Shot Blast System. The piece of machinery immediately began paying for itself in time savings.

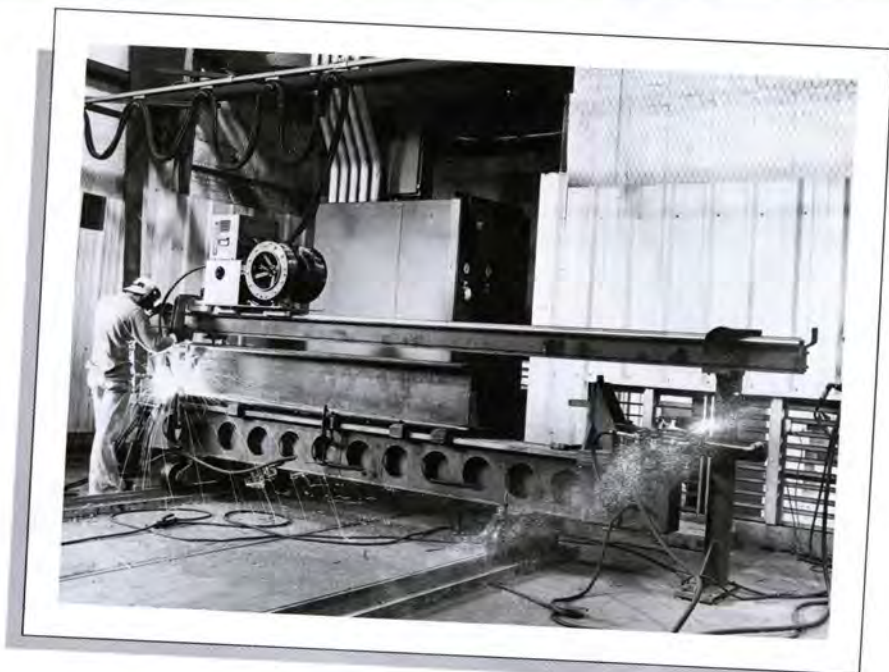
"What used to take us 45 minutes to an hour to shot blast manually



Top, (l-r) Robert Elliott and M. H. (Red) Patrick prepare to move a group of ladders from the shot blast area to the paint booth. The department shot blasts more than two million pounds of metal each week, averaging 345,000 pounds of metal each 24-hour period. Below, one safety feature of the new paint booth is a permanent holding rack. The rack is used, in addition to overhead cranes, to support larger parts while they are painted. In case of a power failure, there is no danger of a part dropping from an overhead crane. Pictured (l-r) are Billy Hoosier and Robert Elliott

n Expansion Project

structural phase of the plantwide program is complete



can now be done in five minutes," explains John A. McCarty, structural shop production manager. "The system uses eight shot wheels to centrifugally blast any rust or mill off a part. The resulting slick finish allows the primer to bond to the metal, and the paint lasts years longer."

In addition to the saving of time, the system offers several other advantages over the old method of shot blasting. The system can shot blast areas of a part that could never be reached by shot blasting manually. The safety hazards of shot blasting by hand are eliminated too.

"From the shot blast, the parts can be moved quickly and easily by overhead crane to the new paint booth," adds McCarty. "The shot blast system even acts as a safety device there. The exhaust from the system's dust collector is channeled into the paint booth, creating an air flow that prevents painters from inhaling paint fumes."

Other improvements to the shop include a dip tank and storage building, a second tape-controlled plasma arc welding machine and an extensive new lighting system.

"The dip tank and paint storage building," explains Pennington, "was a safety precaution. Our paint is totally isolated from the rest of the structural shop now. This greatly reduces the danger of fire."

With the major construction and up-dating project a part of the past, the department has turned its attention to utilizing its new production capabilities.

"I believe we have the best facilities and equipment anywhere," concludes Pennington, "and without a doubt, the best people. We have improved production capacity and product quality, and at the same time, we have improved working and safety conditions." □



Top, after a profile change by a manufacturer, the 88-pound beam used in pumping unit bases could no longer be purchased. Company maintenance and electrical crews designed this welding machine for fabricating the necessary beam. It is housed in Bay 9. Below, a new lighting system of high pressure sodium lights provides twice the illumination of the old mercury vapor light system for the same amount of energy consumption.



one united way gift works

Your contribution supports a variety of community services—

Would you like to give the United Way?

That question will be heard often this month as company volunteers contact LUFKIN employees for contributions to the 33rd Annual Angelina County United Way Fund Drive. The 1980-81 total United Way goal is \$240,000, an \$18,000 increase over last year. Contributed dollars go to meet the needs of 16 different local organizations serving every segment of the population.

A gift to the United Way stays in Angelina County assisting local youth and senior citizen organizations, funding area libraries and treatment centers, providing emergency food, medicine and shelter.

A United Way contribution works outside the community too. Ten percent of LUFKIN's total contribution, a five percent increase over last year, is set aside for an employees emergency relief fund. This money is available to any company employee, no matter where he or she lives, who has been a victim of a distressing situation. This year, some \$1800 was distributed to 12 different employees. Six employees lost their homes and possessions to fire. Six others were the victims of extended illnesses.

Johnie Horace was one of those employees. He was on his way home from his job in the cleaning room of the foundry when a neighbor stopped him and told him that his home was on fire. Johnie's first concern was his two sons alone with their grandmother in the home.

"When I got to the house," recalls Johnie, "it was over. The firemen were putting out the last of the flames. Everything was destroyed. I wasn't even out of the car when I started screaming, 'Where are my boys? Where are my boys?'"

"One of the firemen pointed at the truck. There both of them sat grinning at me. I had just lost my home to a fire but I felt mighty lucky."

Money from the emergency relief fund helped Johnie and his family recover from their loss. They are now making plans for building a new home.

For Robert Gresham and his wife Donna, a check from the emergency relief fund, along with collections from fellow employees in the machine shop, have helped to pay rent and utilities while they recover from a serious car accident.

Last February, while headed out-of-town for a church function, the church van in which they were riding was hit head-on by another car. Both Robert and Donna suffered multiple injuries.

"I still don't know when I'll be able to go back to work," says Robert, who still walks with the aid of crutches. "I do know, though, that we could never have made it without the help of a lot of people at LUFKIN. We feel very blessed."

This month, say "yes" when a United Way volunteer asks for a contribution. Your gift works for you, your fellow employees and your community.

Thanks to you, it works for all of us. The United Way.



It's Easy to Give the United Way...

A gift to the United Way does not have to be a strain on the family budget.

By completing a payroll deduction authorization, an employee indicates the amount of the contribution and whether it is to be deducted on a one-time basis or over an 11-month period.

For example, if an employee pledges \$55 over an 11-month

period, his United Way payroll deduction would be \$5 a month. Hourly employees would see their United Way payroll deduction on their third check of the month. United Way payroll deductions for salaried employees are divided evenly over a 24-paycheck period. Remember, the contribution is tax-deductible.

many ways ...

and assists fellow employees in a time of need.



In June, Johnnie Horace's home was completely destroyed by fire. Nothing was saved. Money from the emergency relief fund helped him replace food and clothing lost during the fire.



Out of work for more than nine months because of a car accident, Robert and Donna Gresham were assisted by a United Way gift from the emergency relief fund.

COMPETITION: The Test of

Competition is the backbone of the American free enterprise system. It guarantees the consumer that no one producer controls the price of a product because no one producer controls the total supply.

A state of competition has always existed in the markets where LUFKIN products are sold. An endless number of manufacturers compete in the industrial gear business. The trailer industry is highly competitive with more than 300 companies manufacturing trailers in the United States. Some 50 of those companies are in direct competition with LUFKIN Trailers.

Until recently, however, the oilfield pumping unit business was different. The competitors were there but their numbers were few. That market is rapidly changing. More and more American companies are entering the pumping unit business. There is also a growth in the number of foreign competitors.

"In the past few years, the

pumping unit market has expanded so quickly, we have not been able to supply enough units," explains Frank Stevenson, vice-president of the Machinery Division. "To meet the demand, companies are entering the pumping unit market. This is particularly true in the smaller unit market where it is relatively easy for people to start in the manufacturing business."

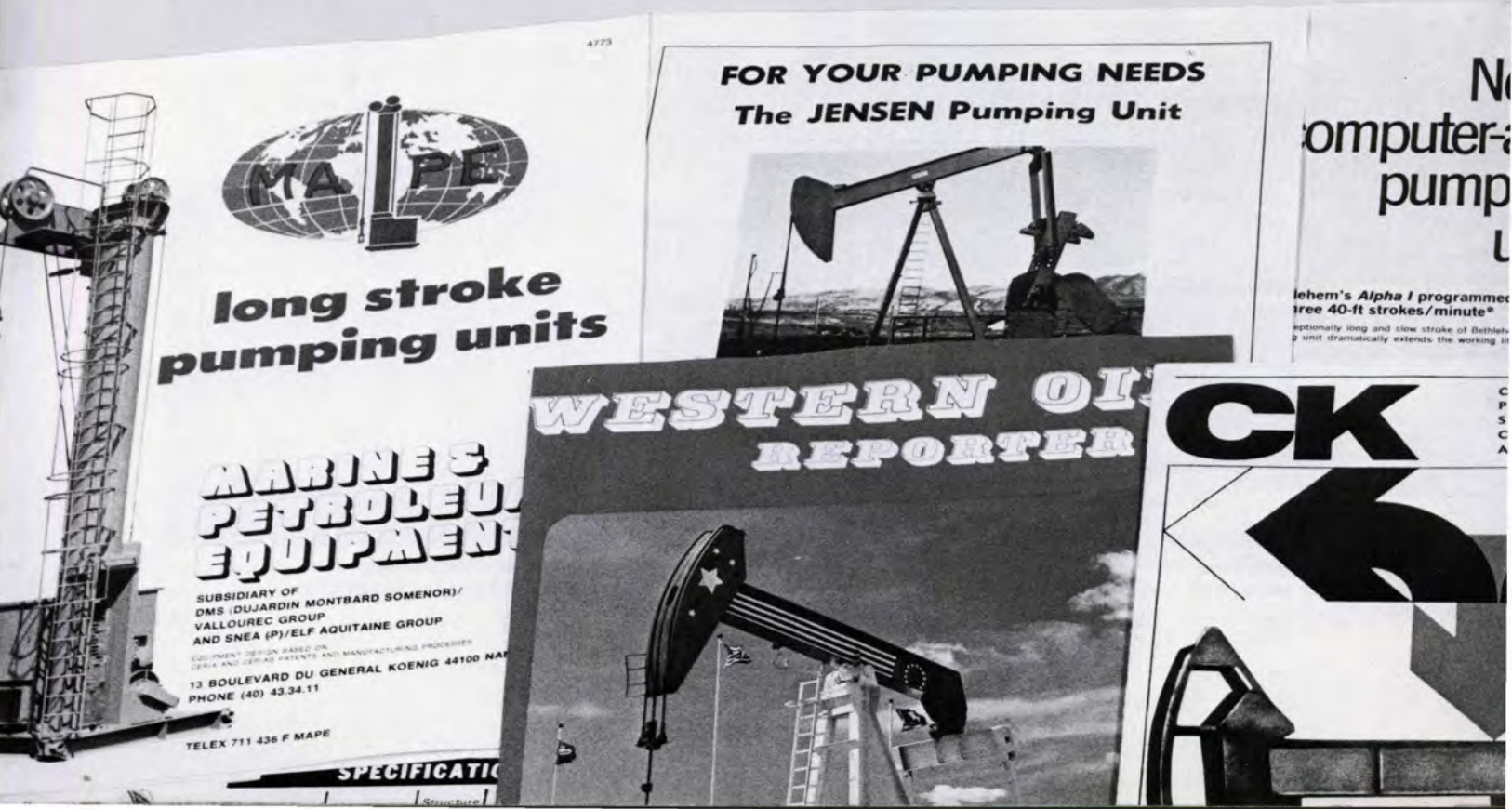
Although combined total production of other manufacturers is greater than LUFKIN's, the company is universally recognized as the world's leader in pumping unit production. In terms of total peak torque and total dollars shipped, LUFKIN is number one in its field.

Fred Griffin, vice-president of engineering, points out that the company is an industry leader in new oilfield pumping innovations. "We were the first to introduce the geared pumping unit, the Trout counterbalanced crank and the twin crank concept of pumping,"

says Griffin. "We are constantly working to increase our line of pumping unit products."

Currently, the company has few competitors in the larger sucker rod pumping unit market, but there are innumerable competitors in the smaller pumping unit business, especially the 114D and smaller size units. Most competitors offer only the conventional-type pumping unit while LUFKIN features a broader line of units, including the air balance and Mark II configuration pumping units.

"A great deal of our competition comes from other types of artificial lift producers," says Ben Queen, vice-president of machinery sales. "Three of the country's largest conglomerates are manufacturers of centrifugal pumps that are used on high volume wells. There are also three major manufacturers of hydraulic type artificial lift units. Both type of units compete in certain applications with sucker rod pumping units."



Quality

As the demand for pumping units increases, more and more companies are challenging LUFKIN's position as the world's leader in pumping unit production

To stay ahead of alternates to the pumping unit, the company's engineering department is continually testing, improving and updating product lines to satisfy changing field conditions. "Any new machine tool, any new foundry procedure or practice, any new material may necessitate a design change," says Griffin. "Hopefully, every change improves the quality of our product as well as saving money for our customers."

The three men agree that competition is good for everyone, especially the customer. Competition results in a better product and better service at a better price.

"We have always had competition from a large number of different manufacturers and we have never backed away from any of them," says Stevenson. "As the competition grows more intense, we have to work harder at providing a reliable product that does the job our customer wants at a price he can afford."

Queen adds that customer service is very important. LUFKIN is the only pumping unit manufacturer that sells directly to the customer rather than through a supply store. The company believes this creates a better customer relationship. "We are the only manufacturer to provide a field service organization staffed with our own personnel to service what we sell," he continues, "and we have more field locations with field stocks of replacement parts available than any other manufacturer. This includes domestic as well as export offices."

Although the number of pumping unit competitors is rising, the group foresees a bright future for the company in the oilfield pumping unit business.

"While domestic markets are increasing because of the search for new oil sources in this country," says Stevenson, "the world market is growing at an even faster rate. Our participation in the export

market is limited only to the extent that we must give preference to the demand of our domestic customers."

Every effort is being made by the company to tap the expanding world market. "We have established manufacturing agreements in Argentina and Venezuela," says Queen. "We also have knowledgeable, bilingual sales people traveling to all areas of the free world making regular sales calls."

But, as with any type of business, overcoming the competition first begins with the product. LUFKIN has a long-standing reputation as a builder of superior machinery.

"The product is the key," says Stevenson. "To remain competitive, we must develop, manufacture and service a better product." □

(Below) Competition for dollars in the oilfield pumping unit industry comes from two sources—other pumping unit manufacturers and other types of artificial lift producers.



IN FOCUS

Retirements Mark 79 Years of Service



W. T. Bailey—29 years

For W. T. Bailey, retirement was only a beginning. Since he left his job in the foundry's cleaning room in January, he has started a new career as a bus driver at Lufkin State School.

"I enjoy the work and I like the kids," he says. "I'm proud that I'm able to do something to help them."

W. T. divides his free time between gardening and yardwork chores. When time permits, he heads for the nearest fishing hole.

"I've often said all it takes to make me happy is a fishing pond and a fishing pole," he laughs. "I love to fish."

W. T. joined the company in 1951. During his 29 years of service, he witnessed many changes in foundry procedure.

"Over the years, working conditions definitely improved in the foundry. Today, it is much cleaner and cooler. Machinery does much of the work that once had to be done by hand."

Although retirement keeps him busy, he says he misses the work and people of LUFKIN. "Something that was part of your life for so many years is never forgotten. I have fond memories."



Marvin Foster—30 years

Marvin Foster is a man that believes in the virtue of hard work. For 30 years, he worked the night shift in the foundry's reclaiming department while working a second job during the day.

"People would ask me why I insisted on working two jobs," says Marvin. "I would tell them I just could never sit idle. If I'm not working, I'm wasting time."

Marvin was reared near Nacogdoches. Later, he moved to Beaumont. In 1950, he decided to return home. That same year he joined LUFKIN.

"I was fortunate to find work in the area and stay near my family. I grew to like the foundry business."

Recent heart surgery forced him into an early retirement, but his illness led him to a new career—volunteer work at a local hospital.

"My wife works at one of the hospitals and I've observed the work of the volunteers. It is very rewarding. If I have to retire, I want to do something worthwhile with my time."

Marvin has made one trip since his retirement. He visited his son who lives in Alaska.

"I have two sons, one in Houston and one in Alaska. Retirement will mean more time for them and the grandchildren."



Bruce Honea



Pam Thompson



Tommy Tatum, Jr.

Department Announces Promotions

Three promotions have been announced by the data processing department.

Bruce Honea has been promoted from entry level programmer to programmer. A graduate of Stephen F. Austin State University, he joined the company in May, 1978.

He and his wife Rhonda reside in Lufkin. They attend Fredonia Hill

Baptist Church in Nacogdoches.

Pam Thompson has been promoted from entry level programmer to programmer. She graduated from Stephen F. Austin State University and was employed by the company in January, 1979.

She is secretary of Alpha Beta Chi Service Sorority. She and her husband Jeffery reside in Lufkin.

Tommy Tatum, Jr. has been promoted from a data control assistant to a computer operator trainee. A graduate of Diboll High School, he was employed by the company in September, 1979.

He and his wife Carrie reside in Diboll.

Fall SAT Test Dates Released

Fall test dates for Scholastic Aptitude Test (SAT) have been released by the Lufkin High School's counselor's office. The SAT is required for students applying for 1981 Lufkin Industries Foundation four-year scholarships.

The results of the test must be attached to four-year scholarship applications as well as the student's 9th, 10th, 11th and first semester 12th grade transcript. To meet the April 1, 1981 filing deadline, applicants must take one of the three fall tests.

SAT examinations are scheduled

for Saturday, October 11, and Saturday, December 6, at Lufkin High School, and Saturday, November 1, at Nacogdoches High School. Students register for the test at the counselor's office of their high school.

Children of LUFKIN employees in branch offices or plants away from Lufkin should contact their local high school counselor for SAT test dates and test centers in their area.

An unmarried, high school senior with an overall high school grade of 80 or more, and whose

parents have been an employee of the company at least one year immediately prior to the date the student registers for his or her senior year is eligible to apply for the Lufkin Industries Foundation four-year scholarship.

In May, the Foundation awarded nine \$4800 four-year scholarships to children of LUFKIN employees, and six \$1200 two-year Angelina College scholarships. The Angelina College scholarship does not require SAT test scores. Students, however, are encouraged to apply for both scholarships.

Trailer Conference Held



Participating in the conference were (l-r) Charley Hamilton, Lufkin; Dennis Polasek, San Antonio; James Haney and Bob Westbrook, Lufkin; Jerry Dotson, Dallas; Jim Horn, Lufkin; Sal Ribaul, New Orleans; John Lewis, Lufkin; Kenny Coleman, Shreveport; Roy Dotson, Dallas; Clovis Craig, Shreveport; Chuck Patton, Oklahoma City; Jerry Elder, Atlanta; Bobby Christopher, Houston; Tommie Fox, Lufkin; Pete Coleman, Oklahoma City; Sharon Sandlin, Houston; Arden Jinkins, Lufkin; Tracy Bisang, San Antonio; Joe Drury, Lubbock; Richard Jones, Memphis.

A parts and service conference was held recently at LUFKIN Trailer offices for trailer branch parts and service managers. Fourteen out-of-town personnel representing eight different trailer branch offices attended the two-day meeting.

The program was designed to introduce branch personnel to the Lufkin plant and offices, and to allow for an exchange of ideas and suggestions between the

home plant and the branch offices.

After the group toured trailer and downtown production facilities, they participated in a series of meetings with trailer sales, engineering, parts and service personnel. Presentations also were heard from personnel, accounting, public relations and auditing departments.



Branch Office Reports Death

The Shreveport trailer branch has reported the death of shop mechanic Garland Lewis on August 19. Garland died of a heart attack ten minutes before completing his work day.

Salesman Jim Allen and Tim Keeter, another shop mechanic, tried to revive Garland until a

rescue squad arrived. Their efforts were unsuccessful.

Garland joined LUFKIN on August 27, 1957. He served all of his 23 years with the Shreveport trailer branch service department. He is survived by his wife Helen, two sons and several grandchildren.



Several members of the LFM Federal Credit Union were in attendance at the monthly meeting of the East Texas Credit Union League. Discussing new federal credit union regulations are (l-r) James Thomas, pumping unit gear box assembly and credit committee member; Jerry Jackson, final assembly and shipping and credit union board member; Tony Garing, guest speaker; Cletis Fuller, engineering and credit committee member; Lil Etheridge, engineering and credit union board member; and Joy Jones, Thiokol Credit Union and chapter president.

Credit Union Hosts Meeting

LFM Federal Credit Union hosted the monthly meeting of the East Texas Chapter of the Texas Credit Union League Thursday, August 21, at the company's Piney Point Lodge on Sam Rayburn Lake.

A total of 63 persons attended, representing some 35 member credit unions from cities and towns throughout East Texas. Tony

Garing of Dallas, a consultant with the Texas Credit Union League, spoke to the group on the current money situation and new federal credit union regulations.

Prior to the business meeting and program, the group was treated to a meal of fried catfish and hushpuppies, a speciality of the house.



Five-month-old Ashley Suzanne is the pride and joy of papa Milton Grimes, welding & structural shop, first shift.



Two-year-old Cory Blake and eight-month-old Natasha Ryan are the children of Kenneth Massey, trailer plant, first shift.



Ernest Crye, the 14-year-old son of Paul Crye, security, won first and second place trophies in a recent Wal-Mart Model Competition. The Hudson High School freshman has 27 different car and truck models in his collection.



Jennifer Rene is the seven-month-old daughter of Paul VanEman and the granddaughter of Charles Anderson. Both men are employed in the welding & structural shop, first shift.



REMINISCENCES by Guy Croom

What East Texas Was Like When I Was Young

In October, 1979, Mrs. Jackson interviewed me for the *Diboll Free Press*. Her first question was, "What was East Texas like when you were young?" I was unprepared and did not give a very good answer. Nevertheless, she wrote a good story and I appreciate it. In this column, I would like to better that explanation of what East Texas was like 80 years ago.

In 1898, my parents were eking out an existence on a farm in southeast Angelina County. We traded at Rockland and had to cross the Neches River on a ferryboat. If the man that owned and operated the ferry lived on the far side of the river, there was a horn available to blow that would signal him to bring the boat over. He would take you across the river for a price, usually four bits (silver coin, not laminated).

You will recall that this was the time of the Spanish-American War. This Admiral Hobson who sunk the Merrimac across the Cuban harbor was a distant relative of my father. This daring act bottled up the Spanish fleet.

We had no communication with the outside world except a weekly newspaper delivered by a man on horseback once a week.

When the war ended and the sawmills began operating again, my father, a sawmill man, moved us back to old Hyatt in Tyler County, our home before the war. I have not the slightest recollection of this move but I do remember some things about the farm. I have written in previous articles about building the stick and dirt chimney, the pigs, the horses and goats.

Hyatt was a typical sawmill town of that day. Kerosene lamps were used for illumination at night. The only cooling media was a palmetto fan operated by hand. No telephones, no refrigeration, no running water. Each house had its own waterwell, a small diameter bored well with a long slender bucket to draw the not always plentiful water.

The family wash was usually done on Monday. A cast iron wash pot, zinc tubs and a rub board were used. The Saturday night bath also used the wash tub. It was filled with warm water heated on the wood-burning cook stove.

Coffee could not be bought ready parched and ground. So we bought it green, parched and ground it ourselves. Nor could you buy baked bread (light bread) or ready sliced bacon. Grinding coffee, making

bread and slicing bacon were every morning tasks. Ready ground black pepper could not be bought either.

Houses had no screens to keep out flies during the day nor mosquitoes during the night. Short distance travel was by horse-drawn vehicles over roads made by simply removing the trees and underbrush. There was no bother to remove stumps. Any distant travel was via passenger train. Since there was no cooling media in the summertime, the coach windows were left open for dust, smoke and cinders from the locomotive to blow inside. It was very unpleasant and, at times, stifling.

For winter travel by passenger train, the only heat was a pot-bellied coal-fired heater in one corner of the coach. If your seat was close to the heater, you were probably too warm. If your seat was far from the heater, you were probably too cold.

There were cuspidors in all coaches for men that chewed tobacco and most of them did, or for women that dipped snuff. There also was a coach set apart for men that smoked called the smoker. There were no reclining chairs, just a seat for two and a straight back seat.

There was not much night travel because the electric headlight for locomotive was for the future. For what night travel there was, the coaches were illuminated by swinging kerosene lamps. Where we lived the T & N.O. Railroad, the passenger train made a round trip from Beaumont to Rockland daily. Since there was no diner, the train stopped 30 minutes for lunch at Colmesneil (or dinner, as we called it).

Life expectancy was shorter than it is now. People rarely lived past the age of 60. A person past 50 who came down with pneumonia or typhoid fever had little chance of survival. Medicines like antibiotics, sulfa drugs and penicillin were a long way down the road. We had no dermatologist, cardiologist, gynecologist or any other specialist. The family doctor was it.

The only dentists were in the county seats and most of them operated drills and etc. with a foot treadle. Oral hygiene was not a common practice, therefore most adults had trouble with their teeth. I will venture to say that men that chewed tobacco had less trouble with their teeth than the abstainers. The same was true of women that dipped snuff.

ANNIVERSARIES 10 YEARS OR MORE



WILLIAM YOUNT
Pumping Unit
Gear Box Assembly
29 years



RICHARD HENSARLING
Trailer—Machines
11 years



LEROY WILLMON
Data Processing
33 years



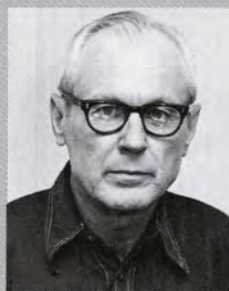
JERRY WILLIAMS
Welding & Structural
11 years



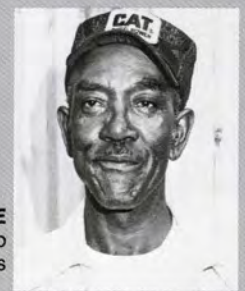
M. T. WILSON
Machine Shop
15 years



WILLIAM WILLIAMS
Pumping Unit
Gear Box Assembly
14 years



BOB TAYLOR
Industrial Supplies Division
39 years



JOHN WHITE
Machine Shop
16 years



CHARLES HICKS
Trailer Offices
42 years



JACK LEWIS
Final Assembly & Shipping
29 years



LEE NERREN
Machine Shop
24 years



OREN RICE
Trailer—Machines
28 years



CRAIG CURRY
Welding & Structural
13 years



HOMER SMITH
Lathe Shop
11 years



JIMMEY STEPHERSON
Welding & Structural
16 years



A. C. HUNT
Welding & Structural
26 years



ROBERT BARBE
Gear Cutters
13 years



WESLEY CLOUDY
Utility Maintenance
17 years



ROY H. BROWN, JR.
Trailer—Engineering
28 years



LEE BURNETT
Accounting
29 years



JODIE GLEEN
Welding & Structural
24 years



LARRY STRINGER
Pattern Shop
14 years



LENARD ANDERS
Foundry—Main Bay
18 years

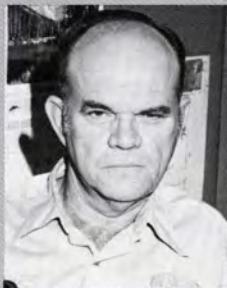


BURNICE SCARBOROUGH
Trailer—Machines
30 years

ANNIVERSARIES 10 YEARS OR MORE



HARVEY GRAHAM
Industrial Supplies Division
19 years



MATHEY LIGHTFOOT
Personnel
14 years



STEVE ENGLISH
Foundry — Main Bay
24 years



JAMES ELLIOTT
Machine Shop
25 years



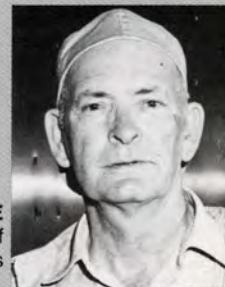
GARY GREENING
Material Control
19 years



CALVIN SCARBROUGH
Manufacturing Engineering
16 years



BARBARA PLETCHER
Industrial Supplies Division
31 years



HOLLIS BURNETTE
Trailer — Van Finish-Off
30 years



FLOYD VANN
Machine Shop
34 years



ELBERT KIRK
Trailer — Dumps
29 years



BROWN HAYES
Trailer — Van Subs
26 years



VICTOR STEPHANO
Tool Room
29 years



ERNEST JENKINS
Trailer — Floats
12 years



JIMMY YOUNGBLOOD
Machine Shop
16 years



ZEPHANIAH ATKINSON
Foundry — Cleaning Room
26 years



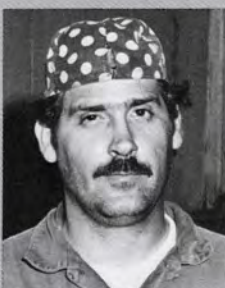
ELMO SCOTT
Foundry — Main Bay
16 years



WILBURN HOPSON
Welding & Structural
36 years



KENNETH MURRELL
Foundry — Main Bay
30 years



DAVID KELSEY
Welding & Structural
15 years



BILL LUCE
Shaft Shop
30 years



CLETIS FULLER
Engineering
38 years



EARL DOVER
Trailer — Vans
25 years



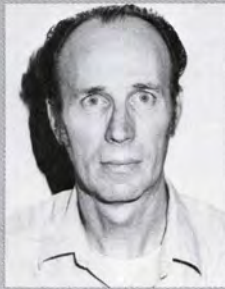
WINSTON RICHARD
Trailer — Machines
34 years



ALBERT DUFFIELD
Trailer — Float Finish-Off
11 years



CLIFTON FOSTER
Machine Shop
19 years



CHARLES GAULT
Trailer—Warehouse
16 years



SHERMAN FARR
Welding & Structural
18 years



HAYWOOD HENDERSON
Foundry—Cleaning Room
28 years



BILLY RICE
Shaft Shop
19 years



JAMES COLE
Machine Shop
16 years



CHESTER HODGE
Trailer—Yard Crew
14 years



JAMES McDUFFIE
Trailer—Machines
25 years



JAMES ALLEN
Final Assembly & Shipping
18 years



LONNIE GREER
Foundry—Main Bay
26 years



JIMMY JONES
Foundry—Maintenance
14 years



EDWARD GARDNER
Industrial Gears
19 years



SAM SWINDLE
Welding & Structural
15 years



LEONARD GRIMES
Utility Maintenance
28 years



JUDY TALTON
Welding & Structural
14 years



WILLIAM MEYERS
Industrial Supplies Division
23 years



JOHN FORNEY
Foundry—Main Bay
35 years



ODIS GARNER
Foundry—Side Bay
30 years



RONALD JACKSON
Trailer—Purchasing
25 years



WYLIE BURROUGHS
Industrial Supplies Division
28 years



JOHNNY ARNOLD
Shaft Shop
19 years



CHARLES JONES
Machine Shop
11 years



ANDREW WHITE
Material Control
19 years

ANNIVERSARIES

FOUNDRY OPERATIONS

	Employment Date	Years with Co.
John Elijah, Sr.	October 22, 1945	35
John Forney	October 22, 1945	35
Odis Garner	October 24, 1950	30
Kenneth Murrell	October 25, 1950	30
Haywood Henderson	October 14, 1952	28
Zephaniah Atkinson	October 8, 1954	26
Lonnie Greer	October 11, 1954	26
Steve English	October 9, 1956	24
Lenard Anders	October 22, 1962	18
Elmo Scott	October 7, 1964	16
Jimmy Jones	October 11, 1966	14
Larry Stringer	October 13, 1966	14
James Lord	October 6, 1971	9
Harold Walker	October 17, 1962	8
Michael Parrish	October 7, 1974	6
Julius Cox	October 14, 1974	6
Willie Hartsfield	October 14, 1974	6
Curtis Bryant	October 16, 1974	6
Chester Benton, Jr.	October 2, 1975	5
Jimmy Smith	October 2, 1975	5
James L. Davis, Jr.	October 8, 1975	5
Bonner Davis	October 14, 1975	5
Noble Johnson, Jr.	October 15, 1975	5
Leannell Blake	October 7, 1977	3
George Edwards	October 24, 1977	3
Michael Cranford	October 6, 1978	2
Antonio Fernandez	October 11, 1978	2
Nathaniel Logan	October 23, 1978	2
Victoriano Solis	October 2, 1979	1
Winford Burns	October 2, 1979	1
David Soto	October 8, 1979	1
Eugene Johnson	October 8, 1979	1
Juan Neal	October 9, 1979	1
Carson Cartwright	October 9, 1979	1
Jerry Summers	October 10, 1979	1
Ban Nguyen	October 10, 1979	1
Binh Ngo	October 10, 1979	1
Manuel Ortega	October 11, 1979	1
Manuel Malagon	October 11, 1979	1
Cayetano Limas	October 11, 1979	1
Tommy Arnett	October 16, 1979	1
Bernardino Acevedo	October 17, 1979	1
Pedro Sarmiento	October 17, 1979	1
Lang Truong	October 17, 1979	1
Salvador Rangel	October 17, 1979	1
Jerry McGaughey	October 23, 1979	1
Jose Gamboa	October 23, 1979	1
Garry Parrish	October 23, 1979	1
Van Luong	October 24, 1979	1
Lonzo J. Jefferson, Jr.	October 24, 1979	1
Van Muoi	October 25, 1979	1
Robert Powell	October 25, 1979	1
Van Phuoc	October 25, 1979	1
Billy Haywood	October 25, 1979	1
Rueben Guevara	October 26, 1979	1
Knox Bowman	October 29, 1979	1
Tien Ho	October 30, 1979	1
Zeferino Cruz	October 30, 1979	1
Laquata Williams	October 31, 1979	1
Manuel Lopez	October 31, 1979	1

LITTLE ROCK FOUNDRY

	Employment Date	Years with Co.
Marion Robinson	October 2, 1977	3
Thomas Winfree	October 3, 1977	3
David Agee	October 3, 1977	3
Charlie Miles, Jr.	October 3, 1977	3
Harry Hayes	October 3, 1977	3
Kevin Jones	October 3, 1977	3
King D. Acker	October 4, 1977	3
Phillip Holderfield	October 5, 1977	3
Doug Kennedy	October 13, 1977	3
John Wildmon	October 18, 1977	3
Floyd Andrews	October 24, 1977	3
Johnnie Denham	October 27, 1977	3
Eric Logan	October 31, 1977	3
Onvil Kirkendoll	October 3, 1978	2
Richard Lee	October 16, 1978	2
William Pierce	October 29, 1979	1

MATERIAL CONTROL

	Employment Date	Years with Co.
Andrew White	October 9, 1961	19
Gary Greening	October 24, 1961	19
Leon Amie	October 25, 1977	3
Thomas Tatum	October 1, 1979	1
Michael Parks	October 23, 1979	1

PERSONNEL

	Employment Date	Years with Co.
Mathey Lightfoot	October 11, 1966	14
Paul Crye	October 2, 1973	7
William Smith	October 18, 1976	4
Clifford Stephens	October 8, 1977	3
Janice McLaughlin	October 7, 1977	3
James Horton	October 2, 1978	2
Baxter Stripling	October 16, 1978	2

MACHINE SHOP

	Employment Date	Years with Co.
Floyd Vann	October 14, 1946	34
Bill Luce	October 26, 1950	30
William Yount	October 11, 1951	29
Victor Stephano	October 30, 1951	29
Leonard Grimes	October 28, 1952	28
James Elliott	October 28, 1955	25
Thomas Nerran	October 25, 1956	24
Clifton Foster	October 10, 1961	19
Edward Gardner	October 11, 1961	19
Johnny Arnold	October 16, 1961	19
Billy Rice	October 24, 1961	19
Wesley Cloudy	October 7, 1963	17
James Cates	October 28, 1963	17
Jimmy Youngblood	October 2, 1964	16
John White	October 14, 1964	16
James Cole	October 22, 1964	16
Michael Shuell	October 27, 1964	16
M. T. Wilson	October 1, 1965	15
Richard Bivin	October 1, 1966	14
William Williams	October 4, 1966	14
Robert Barbe	October 10, 1967	13
Charles Jones	October 2, 1969	11
Sugia Greer	October 7, 1969	11
Milton Atkinson	October 8, 1969	11
Homer Smith	October 28, 1969	11
Hail Hawkins	October 26, 1971	9
Richard Dennie	October 2, 1972	8
Ronald Smith	October 10, 1972	8
Bobbie J. Epperly, Sr.	October 11, 1972	8
Norman Baird	October 16, 1972	8
Sandra McMullen	October 16, 1972	8
Jewel Drake	October 15, 1973	7
James Glass	October 2, 1974	6
Jimmy Foster	October 7, 1974	6
Bo Satterwhite	October 7, 1974	6
Joe Burch	October 16, 1974	6
Larry Moreland	October 24, 1974	6
James Lunsford	October 29, 1974	6
Thomas Loving	October 5, 1975	5
John Greenwell	October 21, 1975	5
David Henry	October 13, 1976	4
Denzel Harris	October 3, 1977	3
Teresa Luce	October 3, 1977	3
Julian Cummings	October 31, 1977	3
Pablo Solis	October 3, 1978	2
Robert Allen	October 10, 1978	2
Melvin Lee Ehrhardt	October 22, 1978	2
Douglas Harry	October 23, 1978	2
Frederick Lofton	October 24, 1978	2
Eddie Peveto	October 25, 1978	2
Thomas Miller	October 26, 1978	2
Dwayne Bynum	October 1, 1979	1
Denorris Martin	October 8, 1979	1
Charles Grissom	October 8, 1979	1
Walter Levine	October 8, 1979	1
Gary Davis	October 9, 1979	1
Marie McCormack	October 9, 1979	1
George Dowdy	October 9, 1979	1
Garvin Bryant	October 11, 1979	1
Brent Bolin	October 15, 1979	1
Carl Conner	October 15, 1979	1
Willie Hale	October 16, 1979	1
Von Mathews	October 16, 1979	1
Kenneth Hall	October 16, 1979	1
Ronnie Belote	October 17, 1979	1
Lynette Davis	October 22, 1979	1
Clarence Newton	October 23, 1979	1
Billy Banks	October 23, 1979	1
Ana Bengé	October 24, 1979	1
Fred Mann	October 25, 1979	1
Jeffery Bogany	October 26, 1979	1
Michael Malnar	October 29, 1979	1

MANUFACTURING ENGINEERING

	Employment Date	Years with Co.
Calvin Scarbrough	October 27, 1964	16

TRAFFIC

	Employment Date	Years with Co.
Gary Hornbuckle	October 20, 1977	3

MACHINERY SALES & SERVICE

	Employment Date	Years with Co.
Jerry Mullen	October 14, 1963	17
Harold Stevens	October 7, 1974	6
Nester Goshko	October 28, 1974	6
Regina Meyers	October 20, 1977	3
Elaine Wright	October 24, 1977	3

TRAILER PLANT

	Employment Date	Years with Co.
Charles Hicks	October 19, 1938	42
Winston Richard	October 14, 1946	34
Burnice Scarborough	October 3, 1950	30
Hollis Burnett	October 3, 1950	30
Robert Clark	October 4, 1950	30
Elbert Kirk	October 4, 1951	29
Oren Rice	October 15, 1952	28
Roy Brown, Jr.	October 27, 1952	28
Brown Hays	October 11, 1954	26
Ron Jackson	October 5, 1955	25
James McDuffie	October 6, 1955	25
Earl Dover	October 24, 1955	25
Charles Gault	October 26, 1964	16
Chester Hodge	October 24, 1966	14
Ernest Jenkins	October 14, 1968	12
Richard Hensarling	October 16, 1969	11
Albert Duffield	October 29, 1969	11
Kirby McAdams	October 9, 1972	8
Carl Gooding	October 4, 1973	7
Howard Price	October 18, 1973	7
Willie Smith	October 22, 1973	7
Mark Allen	October 14, 1974	6
William Smith	October 15, 1975	5
Arnie Adkins	October 6, 1977	3
Lema Thompson	October 20, 1977	3
Mark Oliver	October 20, 1977	3
Gerald Walker	October 26, 1977	3
David Burris	October 4, 1978	2
Henry Alexander	October 19, 1978	2
Larry Russell	October 25, 1978	2
Patricia Adams	October 27, 1978	2
Melvin Waddell	October 1, 1979	1
Roger Conley	October 1, 1979	1
Enrique Chavez	October 1, 1979	1
John Sepulva	October 8, 1979	1
Lori Coburn	October 8, 1979	1
Claude Diggles	October 10, 1979	1
Bennie Green	October 17, 1979	1
Gary Latham	October 23, 1979	1

TRAILER SALES & SERVICE

	Employment Date	Years with Co.
James Walker	October 7, 1954	26
Ernest Dailey	October 22, 1956	24
Bill Mayfield	October 26, 1964	16
R. L. Watkins	October 26, 1970	10
Noe Saenz	October 1, 1979	1
James Green	October 9, 1979	1
Darrell Eagleberger	October 26, 1979	1

CORPORATE OFFICES

	Employment Date	Years with Co.
Leroy Willmon	October 27, 1947	33
Lee Burnett	October 24, 1951	29
Dollie Green	October 7, 1974	6
Donna Stewart	October 10, 1977	3
Jeannie Reese	October 6, 1978	2
Mary Miller	October 30, 1978	2
Tim Beamon	October 30, 1978	2

INDUSTRIAL SUPPLIES DIVISION

	Employment Date	Years with Co.
Bob Taylor	October 27, 1941	39
Barbara Pletcher	October 18, 1949	31
Wylie Burroughs	October 15, 1952	28
W. T. Myers	October 1, 1957	23
Harvey Graham	October 5, 1961	19
Nora Smith	October 2, 1967	13
Leon Mackey	October 5, 1970	10

ROUNDUP LAFFS

ENGINEERING

	Employment Date	Years with Co.
Cletis Fuller	October 12, 1942	38
T. C. McMullen	October 25, 1957	23
Jerry Taylor	October 1, 1977	3
Tracy Cartwright	October 23, 1978	2
David Jones	October 1, 1979	1

WELDING SHOP

	Employment Date	Years with Co.
Wilburn Hopson	October 18, 1944	36
Jodie Gleen	October 23, 1956	24
Jimmie Stephenson	October 6, 1964	16
David Kelsey	October 1, 1965	15
Sam Swindle	October 25, 1965	15
Judy Talton	October 10, 1966	14
Craig Curry	October 12, 1967	13
Jerry Williams	October 28, 1969	11
Johnny Burrell	October 10, 1972	8
Paul Smith	October 19, 1973	7
Bobby Ward	October 29, 1973	7
Eddie Loche	October 30, 1973	7
Douglas Stanley	October 23, 1974	6
Barbara Smith	October 28, 1975	4
Jacob Marquez	October 10, 1977	3
Lawrence Flournoy	October 11, 1977	3
Thurmon Davis	October 31, 1977	3
Benny McGaughey	October 5, 1978	2
Ruben Acevedo	October 10, 1978	2
Cradie Wortham	October 20, 1978	2
Isabel Coleman	October 26, 1978	2
Linda Brantley	October 31, 1978	2
Mike Duke	October 31, 1978	2
Juan Betancourt	October 1, 1979	1
Ricky Patrick	October 1, 1979	1
Leighton Lee	October 2, 1979	1
Jesus Santana	October 2, 1979	1
Michael Brewer	October 3, 1979	1
Elizabeth Green	October 9, 1979	1
Robert Elliott	October 9, 1979	1
Jose Avila	October 10, 1979	1
Michael Martinez	October 12, 1979	1
Ricardo Palomo	October 15, 1979	1
Lashon Laird	October 16, 1979	1
Patrick Brazeal	October 16, 1979	1
Damian Mendoza	October 22, 1979	1
Leroy Adams	October 22, 1979	1
Kevin Austin	October 24, 1979	1
Luis Mandujano	October 30, 1979	1
Douglas Mark	October 31, 1979	1

FINAL ASSEMBLY & SHIPPING

	Employment Date	Years with Co.
Jack Lewis	October 10, 1951	29
A. C. Hunt	October 27, 1954	26
Sherman Farr	October 15, 1962	18
James Allen	October 16, 1962	18
James McCroan	October 3, 1974	6
Vernon Modisette	October 7, 1974	6
Raymond Adams	October 28, 1975	5
Floyd Hamilton	October 29, 1975	5
David Bowman	October 13, 1977	3
John Matthews	October 11, 1978	2
Bueaford Smiley	October 12, 1978	2
Harold Donaldson	October 30, 1978	2
Donald Stone	October 3, 1979	1
John Clark	October 8, 1979	1
Sergio Hernandez	October 8, 1979	1
Andrew Elliott	October 9, 1979	1
William Russell	October 9, 1979	1
Dan Lambert	October 22, 1979	1
David Ham	October 22, 1979	1
Kenneth Nicholson	October 24, 1979	1
George Greenwell	October 29, 1979	1
Johnny Bowie	October 31, 1979	1

CUSHING PLANT

	Employment Date	Years with Co.
C. H. Penney	October 23, 1978	2
Anthony Rawlinson	October 24, 1978	2
Terry Strong	October 9, 1979	1

They say you can add years to your life by giving up smoking, drinking and over-eating. And even if you don't add years to your life—it will seem longer.

Tough is when you chew tobacco. Real tough is when you light it first.

They say you always hurt the one you love. Just my luck the stock market is crazy about me.

BUMPERSTICKER: I BRAKE FOR ANIMALS—PARTICULARLY PINTOS.

Motivational speakers are people who stand up and say there is no such thing as a free lunch—immediately after finishing one.

Some young men are all for the draft. They say it beats the bottled stuff.

OVERHEARD: The time to make friends is before you need them.

When rain falls, does it ever get up again?
In dew time.

Sign over local dairy: "You can't beat our milk, but you can whip our cream."

A rolling football gathers no score.

Daffynition: Friend: One who has the same enemies you have.

One of the great labor saving inventions of today is tomorrow.

If you think fishermen are the biggest liars in the world, ask a jogger how far he runs every morning.

Two engineers hunting deer in the Pineywoods were dragging their kill through the brush when they ran into a couple of machinists. They all stopped and visited for awhile, and one of the machinists commented, "You know, if you drag that deer the other way, it will slide with the grain of the hide and be easier to pull."

Well, the engineers considered the suggestion after the machinists left, and decided it was probably a good idea. After another few hours the engineers stopped and one said to the other, "Well, I don't think those guys were so smart, we're right back where we started!"

You can't blame the screen actors for striking for more money. I saw a movie last night—the entire cast was down to skin and bones.

OVERHEARD: The phrase "REAGAN-BUSH" sounds like an Irish shrub.

SIR: a term of respect reserved for presidents, generals, elder statesmen, and in August, air-conditioning repairmen.

Sign on an office copy machine: "There is joy in reproduction."

What TV really needs is something that encourages togetherness—like a soap opera about football.

If those "students" in Iran could be persuaded to take out a student loan, we would never see or hear from them again.

LUFKIN INDUSTRIES, INC.
P. O. Box 849 Lufkin, Texas 75901

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Public Relations Staff:
David Willmon, Assistant Director
Janice Aston, Associate Editor
Chuck Stevenson, Audio-Visual Coordinator
David Freeze, Photographer
Tom Johnston, Photographer

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The Covers
Front: Since 1924, LUFKIN has been one of the world's leading manufacturers of oil field pumping units. Today, many companies are challenging that position. No one event exemplifies the competitiveness of the oil industry more than the Offshore Technology Conference held each year in Houston. Some 2,200 companies exhibited products last year. For more on competition in the oilfield pumping unit market, see page 6.

— Photo by Tom Johnston

Back: Sue Williams, production control, was one of 881 employees who donated a unit of blood during last year's plantwide blood drive. For details on this year's blood drive, see page 1.

— Photo by David Freeze