

LUFKIN

ROUNDUP

November 1986



The new Small Castings Facility (SCF) is receiving finishing adjustments as it is readied for production. Bill Pennington Jr. looks for the facility to be operational before the end of the year.



The Crank Machining Center is in the process of being assembled with testing and diagnostics to begin shortly. Morgan Flournoy hopes the machine will be operational in late December or early January.



The new LUFKIN Excaliber portable pumping unit created some excitement at the Pacific Coast Oil Show and Conference. We are already receiving requests for price quotations from customers.

From the President's Desk

THANKSGIVING



The year 1986 has been one of the most difficult years in the Company's history--but, we still have so much for which to be thankful.

Let us give thanks for -

- Our faith in God and in ourselves.
- The freedom to worship as we choose.
- The country in which we live. We occasionally criticize the Democrats or the Republicans, but there is no question that we are fortunate to live in the greatest country on earth. Certainly in this country we have difficulties and problems that need to be solved, but still our form of government and our individual freedom is unequalled on the face of the earth and for this we must be eternally grateful, and we must work to keep it that way.
- Life, liberty, and the pursuit of happiness.
- The gift of life by showing more appreciation for each and every individual and in helping each person to succeed.
- Our talents, skills and abilities - we must strive to share and teach them to others.

- The help and inspiration that others have given us.
- Our situation in life and acceptance of problems as opportunities.
- Our happiness and the happiness we share with others.
- Beauty and the opportunity to make our work areas attractive, neat, and more efficient.
- Inspiration and the opportunity to live our lives so that we will be an inspiration to others.
- Health and strength by taking care of ourselves and encouraging others to do the same.
- Creative ideas that enrich our lives and the lives of others.
- Each new day and the resolve to live it and enjoy it to the fullest.
- The customers that we serve, the company for which we work, and most importantly, the people with whom we work.

Let's not just observe one day for Thanksgiving - but let's make every day a day of thanksgiving, and let's strive to enjoy and appreciate every day.

A handwritten signature in cursive script that reads "Frank B. Stevenson". The signature is written in dark ink on a light background.

Frank B. Stevenson

Around the Plant

. . . Facing a raging, smoking fire!



Trailer Plant volunteer firemen get first hand experience as they battle a blaze in a practice exercise between the Trailer and Structural plants.

Many people don't take the thought of an industrial fire as seriously as they should. Often it is thought that the industrial fire will just allow some extra time off, when in reality that extra time off can easily become a permanent thing.

Industrial fires cost thousands of workers their jobs every year, and possibly the most distressing aspect of this problem is that many of these industrial fires could have been avoided.

Six miles is a long way for fire equipment to travel when a fire is raging, so the Trailer Plant is doing something to try to cut down on those industrial fire statistics by having a volunteer fire fighting group trained and on-hand at all times. Gene Nelson, maintenance supervisor, is the Chief of this volunteer brigade.

"We know that we can't be trained as well as the down-town department, but we can study and practice

and we can control a fire situation down here until help can get here from area departments."

Nelson, who has had fire training at Texas A&M University, recently held a practice session behind the Trailer Plant.

"There's a lot of difference between studying a technique in a classroom setting and then actually getting out and having hands-on training... especially when you're facing a raging, smoking fire.

"Learning how to work around a fire is the most important thing a fire fighter has to learn. Fire is always dangerous but is normally manageable... if you know what you are doing and then do things properly.

"As far out as we are a fire could be burning pretty badly by the time assistance could arrive from surrounding departments, so it just seems logical that those of us who are so involved with this plant should learn how to protect it."

Michael O. Mark

What does Thanksgiving mean to.....



John D. Tyer

"It means spending time with my loved ones. I feel real fortunate to have a job and I wish there was something I could do for all the people who are not working."



Woody Peavy

"It is a time to give thanks to the Lord for everything that he has given me and my family, most of all, for having a job."



Fred Preston

"It is a day to be thankful for everything that we have, including our families, our jobs and our friends."



Sam Blair, Sr.

"It is one of my favorite holidays. I'm always real thankful for my friends, my family and for the Lord and the things He supplies us. Our free country, jobs, and a free place to live."



Lottie Williams

"Thanksgiving means eating and enjoying one-another and being thankful for living. A nice time to be together and give thanks to the Lord for health and strength."

Thanksgiving.



What If . . .

. . . you woke up Thanksgiving Day, November 27, 1986 in another country, say East Germany? How would living there change what you have to be thankful for?

Mike Penn, vice-president and manager of the machinery manufacturing, Joe Simmons, manager of manufacturing engineering, visited West Germany in September while on company business. Their visit included a stop at the Berlin Wall and conversations with West Berliners about life on the other side of the wall.

Penn: There is something about looking at that 14 foot high wall. If you think about it the way the East Germans must, why is the wall there? To protect the East Germans or imprison them?

Simmons: The East German government tells the people that the wall is for their protection, to keep the westerners out. There is a buffer zone just on the east side of the wall and outside of the city this zone is mined with explosives.

Simmons: A year or two ago an East German tried to swim the river where there is no wall. He came up on the west bank and an East German guard in a guard tower, shot him. He was buried on the river bank on the free side. They are not supposed to shoot across the wall or river but evidently the shooting was to deliver a message to others wanting to leave.

Penn: People over there have got it bad enough that they are willing to risk their life to get out. When you think about that and then you hear someone complaining about their situation here in the U. S., you wonder how that U. S. citizen would react to life over there.

Simmons: One man told us that when he goes back to East

Germany to visit relatives he doesn't talk about the good things he enjoys in the west. It's not that they don't know or understand how good things are outside East Germany, he doesn't want to make them feel worse than they already feel.

Penn: All their communications are restricted or censored by the government as to what they see, hear, or read. The only truth they hear comes from Radio Free Europe or the Armed Forces Network.

Simmons: The stores in East Germany don't have the selection of goods that you easily find here.

Simmons: One man told us that he had come from East Germany and that in order to purchase an automobile you are put on a ten year waiting list.

Penn: The government is very strict regarding travel. People who want to leave East Germany are not free to go, except when you become unable to work. When you turn 65 the government is through with you.

Simmons: They don't want to take care of you when you retire, when they consider you non-productive.

Simmons: As far as architecture is concerned, we saw older, simpler construction on the east side. It was drab.

Penn: Just the buildings in themselves, no color, no brightness, just dull.

Simmons: There are guards on every street corner.

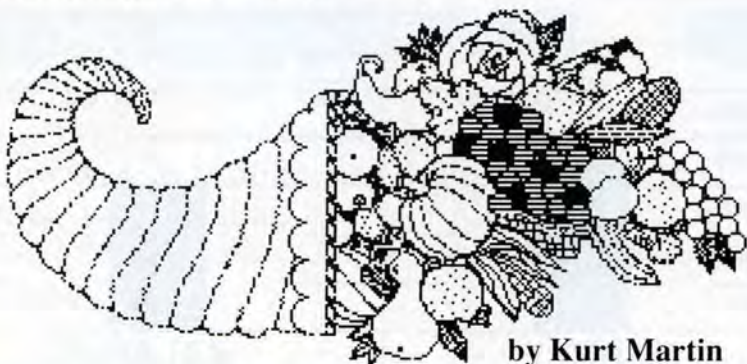
The prospect of living under such conditions isn't appealing and this is just the tip of the iceberg. Some excellent reading on this subject can be found at Kurth Memorial Library in the book titled Behind the Berlin Wall, by Steven Kelman.

The irony of this look at another people is that we, a people with more freedom than any other people, marr the beauty of free speech by complaining about the trivial neglect we think we suffer. We should be giving thanks.

On Thursday the 27th, you'll sit down to turkey and dressing, sweet potatoes, cranberry sauce, pumpkin pie, and all the other trimmings. The typical East German will come home from work to sour milk, stale government bread, a choice of pig's tail, meat bones, or hearts. Occassionally, hours of waiting at the government store yields pork chops.

You will watch one of the football games on your television. The East German, if he has managed to scrape up the three quarters of his annual salary it would take to buy a television, would watch highlights of the Proceedings of the Eleventh Party Congress.

I am not trying to instill guilt in our minds over the plight of other peoples, but when you reflect on your blessings Thanksgiving Day - count your blessings. And then be thankful...everyday.



by Kurt Martin

What does Thanksgiving mean to.....

"It means my family, my friends, my health, my job, and the ability to celebrate Thanksgiving. It also means lots of good food."



Libby Parish

"I think of my grandmother's house, family, and the wonderful aroma that comes from the kitchen. I am thankful for my wife's health and recovery from surgery."



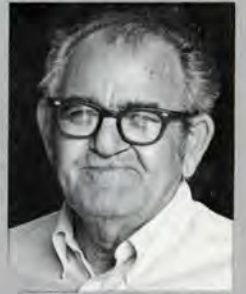
Mickey Mark

"It is a day that we give thanks for all the things that we have been blessed with in the last year. It is a time to be with family. This year I am thankful I still have a job."



Charles Hodges

"There are so many things that I am so thankful for. The well-being of my family, my friends, and that our nation is at peace. A time to give thanks to our Creator."



Ralph McClain

"Thanksgiving is a time for giving and I am thankful to be alive to see Thanksgiving every year. I am happy to be working."



Glen R. Coutee

Upcoming Events, etc.

The Life You Save Might Be Your Own

Employees of Lufkin Industries will have the opportunity to give a very special gift during a time of year traditionally set aside for giving. This Christmas season you can give the gift of life—a unit of life-saving blood.

The life you save may be a total stranger---a member of your family--or possibly a friend. The life you save might be your own.

The need for blood is acute during the holiday season, therefore, the company's 12th annual blood drive has been scheduled for Wednesday, December 10. Mobile and temporary blood donation facilities will be provided to all areas of the downtown plant, Buck Creek, and the Trailer Plant.

In return, the donor automatically becomes a member of the Lufkin Industries Family Blood Plan. The donor is assured by Stewart Blood Center of Tyler of unlimited blood replacement at no cost for himself, spouse and any children under 23 years of age living at home.



Retiree Holiday Banquet set for December 12th

All retirees of **LUFKIN**

Industries are invited to attend the annual Christmas Banquet, to be held at Lufkin Bar-B-Que, December 12, at 6:00 pm. Elie Smith and Harold Westbrook will entertain. Admission is \$6 per person.

6 • LUFKIN ROUNDUP

United Way Results

Once again **LUFKIN** has shown Lufkin and Angelina County where its heart lies.

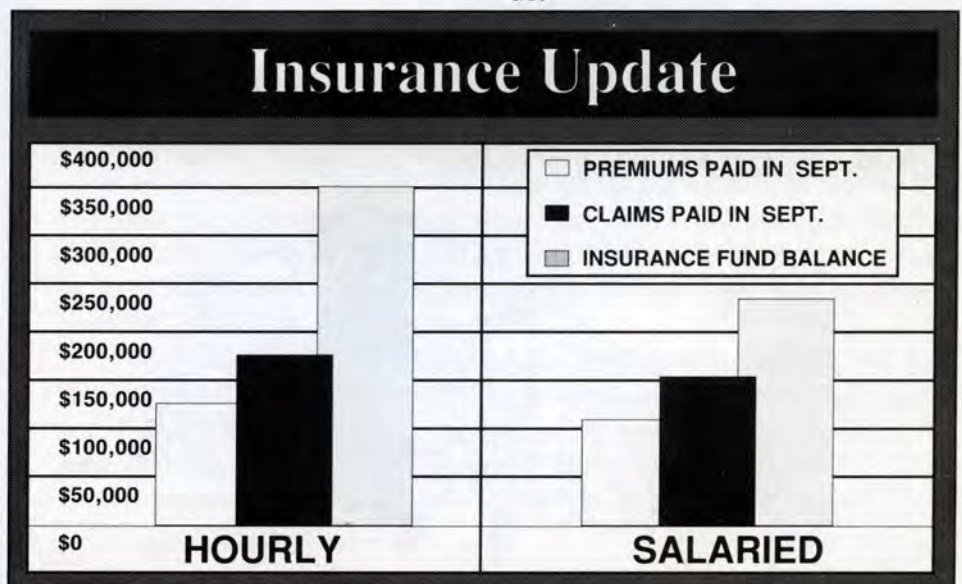
Although severely affected by layoffs and reduced hours **LUFKIN**, the people and the corporate identity, has rallied around the United Way ideal and has made a very significant contribution to the 1986 United Way drive.

Looking only at numbers, the **LUFKIN** total was down from the 1985 drive, but taking into consideration that there are only a little over 60% as many employees here now, it is great to be able to say that with this reduced number of possible contributors WE still contributed over 70% of the 1985 amount.

Employee contributions for the drive totaled over \$10,500; add to this the Company's matching contribution and the total rises to more than \$21,100.

While it is significant that all of **LUFKIN** understood and met the needs of the community in such an outstanding manner, it is also nice to know that 10% of the money raised by **LUFKIN** is set aside directly for use by **LUFKIN** employees.

It can truly be said again... Thanks to you, it works for all of us.



NOVEMBER ANNIVERSARIES

Accounting		Foundry		Ronnie Hill	2	Machinery Sales		Trailer Plant	
Ben Hooker, Jr.	3			Little Rock Foundry				Dennis Rice	20
Rick Morris	2	Maurice Patton	25			Harold Muller	37	James Tucker	16
Kenneth Griffith	2	Norris Alexander	25	Tommy Morrow	3	Don Stanley	21	Clovis Craig	14
Canada		Preston Cauley	20	Machine Shop		Material Control		Hugh Lambright	14
Juan Bravo	4	Willie Polk	18			Robert Boynton, Jr.	12	Tommy Wells	12
Corporate		Alton Bennett	15			David Bazar	9	James Jones	10
William Courtney	3	Curtis Anthony	14	Cleveland Simmons, Jr.	25	Personnel		Roy Weathers	10
Engineering		Leslie Segrest	13	Jerry Tullos	25	Michael Mark	10	Cleveland Adams	9
Robert Freeman	27	Oneal Jones	12	Robert Manning	21	Gerald Hedge	4	Kenneth Faires	9
Marvin Kimmey	27	Johnnie Horace	11	Clarence Thorn	21	James Reynolds	3	David Lawson	9
Vallie Hodges	2	Mike Justus	11	John Reece	20	Taylor Barkley	2	Harley Steele, Jr.	9
Final Assembly		Joe Calhoun	9	Alvie Luce	20	Frankie Anthony	1	Warren Steel	8
Chester Robinson	17	Patricia Lilley	9	Larry Tompkins	19	Clarie Gauman	1	Pattie Smith	8
James Burrell	12	A. J. Funderburk, Jr.	9	Jerry Taylor, Sr.	17	Structural Fabrication		James Roberts	8
Donald Davis	11	Kenneth Moore	7	Jerry Brock	16	Hollis Mott, Sr.	31	Robert Nicholson, Jr.	8
John Richard	9	Elaine Rogers	7	Jerry Brock	16	Cecil Agent, Jr.	8	Michael McClain	7
David Glover	8	Refugio Rojas	7	Clifton Marze	13	Arthur Chatman	14	Tracy Bisang	7
Earl McGallion	8	Donald Ridgeway	6	Dorman Boaz	13	Leonard Sullivan	13	Michael McGrail	5
		Randall Norsworthy	5	Richard Guevara	12	Bobby Greenville	12	Robert Foote	3
		Vernell Winthrop	5	Andy Modisette, III	10	Chester Sickels	11	Ronnie Harris	3
		William Dean	3	Eugenio Aldava	8	John Foster	10	Robert Love	2
		Nick Durham	3	Melba Schoennagel	8	Welding		Larry Berry	2
		Jay Hess, Sr.	3	Carlos Tovar	8	Billy Kirkland		Larry Burleson	1
		Industrial Supply		Kara Porter	8			Charles Terry	1
		William Grady	8	Sue Landers	7				
				Marvin Stubblefield	7				
				Timothy Johnson	6				
				Travis Amie	6				

CREDIT UNION SETS NEW MARK

As of the end of October our LFM Federal Credit Union surpassed twelve million dollars in assets and deposits now total eleven million dollars. Dividends paid for the third quarter were over two hundred thirty-five thousand dollars. These figures indicate the significant growth shown by the credit union as this becomes the best year on record.

Martin Cortines, credit union manager, wishes to remind all Lufkin Industries' employees that the credit

union is making signature loans for the Christmas holidays and other purposes at a rate of 15 percent. Used car loans are available at 13 percent while new car loans are at 11 percent. A share loan can be arranged at 10 percent.

Interest can be earned on your shares at rates of 6.5 percent on balances between ten and two thousand dollars, and 7.25 percent on balances above two thousand dollars.

NOVEMBER COVER

This month's cover displays evidence of our efforts to improve and expand, in two productions facilities and one new product. New facilities that improve production and quality. A new product that expands sales.

THE ROUNDUP

Volume 43, Number 11, 1986

Published monthly by Lufkin Industries, Inc. P.O. Box 849, Lufkin, Texas, 75902-0849 for active and retired employees and their families. Produced by the Corporate Communications Department.

James Horton, Director of Personnel /
Corporate Communications
Michael Mark, writer
Kurt Martin, Mgr. AV/Photographic Services
Viron Barbay, Photographer

LUFKIN INDUSTRIES, INC.
P.O. Box 849, Lufkin, Texas, 75902-0849

Address Correction Requested

BULK RATE
U.S. POSTAGE
PAID
Lufkin, Texas
Permit No. 10

In This Issue . . .

<i>From the President's Desk</i>	2
<i>Around the Plant</i>	3
<i>Thanksgiving. What If....</i>	4-5
<i>Upcoming Events, etc.</i>	6
<i>Anniversaries</i>	7
<i>The Lufkin Team</i>	<i>Back Cover</i>

The Lufkin Team



Sandra DiStefano



Bobby Ward



Joe Ed Watson